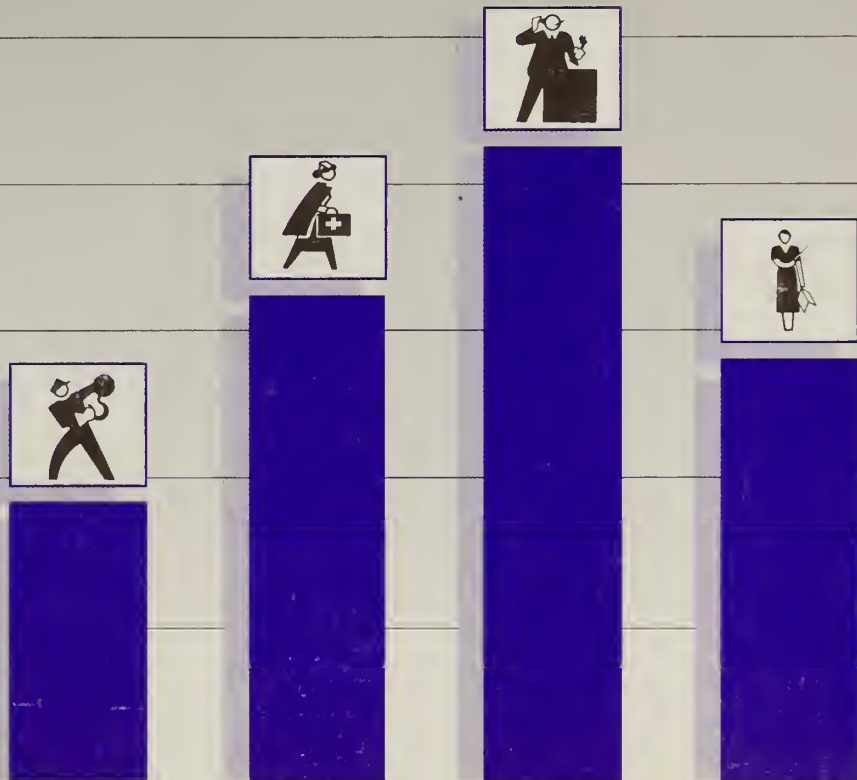


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MAJOR EMPLOYERS INVENTORY

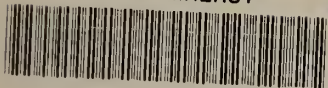
FOR THE PIONEER VALLEY REGION



Pioneer Valley Planning Commission

September 1995

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Prepared By

Pioneer Valley Planning Commission

26 Central Street

West Springfield, MA 01089

Telephone: (413) 781-6045

Fax: (413) 732-2593

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THE PIONEER VALLEY REGION

The Pioneer Valley Region of Western Massachusetts is the fourth largest metropolitan area in New England. The 602,868¹ residents of the "Valley" live in 43 communities ranging in size from the rural town of Tolland, population 289, to the central city of Springfield, the urban heart of the Valley, with 156,983 residents.

Prime business sites are available in new and in renovated historic buildings located in central business districts, suburban areas, or in one of the many well-established business and industrial parks throughout the region. Many older industrial buildings in the region are also being re-developed as business incubators. These have been the first homes of a number of successful enterprises in recent years.

The Five College area of the Pioneer Valley Region is anchored by the University of Massachusetts at Amherst, one of the leading research universities in the Country. The set of five is completed by world-renowned Smith, Mt. Holyoke, Amherst, and Hampshire Colleges.

The area is criss-crossed with interstate highways, freight and passenger rail lines. Springfield is the hub of the Peter Pan Bus System, the second largest private carrier in the country. There are a number of airports ranging from grass strips for weekend fliers to Westover Air Reserve Base. Westover provides a world class air freight facility for both military and public users and is home to the 439th

Airlift Wing of Galaxy C-5A aircraft, the heavy lifter of the U.S. military. Nearby is Bradley International Airport, gateway to the region for world travelers.

About This Report

Employee counts for 1994 are restricted to full-time employees. The report includes only those employers with fifty or more full-time employees working at locations within the Pioneer Valley. In prior editions and in many other statistical sources, no distinction between full-time and part-time employees is made.

¹ 1990 Census of Population and Housing

MAJOR EMPLOYERS INVENTORY OF THE PIONEER VALLEY REGION

Data for this report were collected between July 1994 and January 1995. This publication is the third in series (1989, 1991, 1995) released by the Pioneer Valley Planning Commission. Prior releases included all employers of fifty or more people. Data were provided on 724 employers in 1989 and 651 employers in 1991. A major change in the way the data are tabulated and reported in this publication results is a report which covers 395 employers.

The decline in the number of major employers in this report also reflects local trends and changes occurring throughout the country which are echoed in this region. There has been substantial consolidation in the financial and manufacturing sectors of the region. For example, a number of banks which were distinct entities just a few years ago are now part of a single, larger enterprise². Of the total drop in the number of employers reported from 1991 to 1995, business consolidation and changing business conditions account for part, while procedural and definition changes account for the balance.

One key procedure change involves reporting of public sector employees. All employees of a city or town, whether in the schools or any other department of local government, are now shown as employees of a single employer. In prior reports, school boards and their employees were listed separately from the rest of municipal employees³. If a regional school district crosses city or town boundaries, regional school employees are still

reported as working for the regional school rather than as employees of the regional school district constituent towns. Overall, however, consolidation of school employees with all others employed by local governments results in a number of "employers" dropping from the list.

A determined effort was made to link firms with different names where these firms are under common ownership and operation. All employees of such consolidated entities are reported as being the employees of a single employer. Consolidation of firms previously listed as separate entities along with actual mergers and buyouts since the last edition of the "Inventory of Major Employers" helped some companies reach the minimum cut-off of 50 employees for inclusion in the report. But, overall, consolidation resulted in more firms disappearing from the list between 1991 and 1995 than it did in new firms appearing on the list.

A major national trend involves firms meeting their labor needs with more part-time personnel in place of smaller numbers of full-time employees. This switch has been particularly pronounced in the retail and food service industries. In general, switching to more part-time employees means the headcount of total persons employed by an enterprise will increase while the total hours worked remains the same or even drops off. Many such substantial enterprises now employ only a small cadre of full-time, benefited employees. For ex-

ample, a busy fast food restaurant open seven days a week nearly around the clock may operate with only three regular full-time employees as the core of the operation with thirty to forty additional part-timers making up the staff as needed.

² The report reflects the situation prior to the announced merger of Shawmut National and Fleet Financial

³ In some cases Housing Authority of municipally owned utility employees were also listed as the employees of a distinct employer other than the city or town government.

EMPLOYMENT CHANGES, OVERALL AND BY SECTOR

Employment data are available at both the national and regional levels from a number of public and private sources. Comparing the numbers provided by these different sources can be confusing. The reader should keep in mind that the actual number of persons employed and the number of firms in operation is in constant change. As there is no central employment registry in the U.S., employment (and unemployment) figures must be derived indirectly from administrative records and business tax filings.

Different agencies of government and private information "vendors" use different kinds of data including protected and proprietary data only available to themselves, to arrive at estimates of the ever changing employment picture. To protect the confidentiality of individuals and employers, the data are generally only given out to the public in summary form making it even harder to resolve differences among the many sources.

Following are descriptions and comparisons of some of the major employment data sources. This discussion provides a context for the data reported in the Inventory of Major Employers which follows.

Table A**PIONEER VALLEY - TOTAL EMPLOYEES FOR ALL EMPLOYERS**

	<i>Total Employees</i>		<i>% Change 1989->92</i>	<i>Sector as % of Total</i>	
	1989	1992		1989	1992
Agriculture, forestry, and fishing	1,293	1,476	14.2%	0.5%	0.6%
Mining	151	100	-33.8%	0.1%	0.0%
Construction	12,535	7,881	-37.1%	4.7%	3.3%
Manufacturing	58,861	50,833	-13.6%	21.9%	21.0%
Transportation and public utilities	11,154	9,158	-17.9%	4.2%	3.8%
Wholesale trade	13,274	9,370	-29.4%	4.9%	3.9%
Retail trade	59,724	54,773	-8.3%	22.3%	22.6%
Finance, Insurance, real estate	24,029	22,839	-5.0%	9.0%	9.4%
Service	84,631	85,538	1.1%	31.5%	35.3%
Unclassified establishments	2,734	349	-87.2%	1.0%	0.1%
Total Employees	268,386	242,317	-9.7%	100.0%	100.0%

Source: U.S. Census Bureau, County Business Patterns 1989, 1992

Count and percent of total by sector with sector change 1989 to 1992

PIONEER VALLEY EMPLOYERS WITH 50 OR MORE EMPLOYEES

	<i>Count of Employers</i>		<i>% Change 1989->92</i>	<i>Sector as % of Total</i>	
	1989	1992		1989	1992
Agriculture, forestry, and fishing	3	4	33.3%	0.4%	0.5%
Mining	-	-	-	-	-
Construction	25	12	-52.0%	3.0%	1.6%
Manufacturing	225	192	-14.7%	27.1%	26.0%
Transportation and public utilities	39	39	0.0%	4.7%	5.3%
Wholesale trade	37	30	-18.9%	4.5%	4.1%
Retail trade	204	179	-12.3%	24.6%	24.3%
Finance, Insurance, real estate	51	44	-13.7%	6.1%	6.0%
Service	246	238	-3.3%	29.6%	32.2%
Unclassified establishments	-	-	-	-	-
Total Employers	830	738	-11.1%	100.0%	100.0%

Table A relies upon Census Bureau data collected by the national economic census held every five years, and on unemployment insurance and payroll tax data collected by state agencies. These data are processed by the Bureau of Labor Statistics (BLS) and used by the Census Bureau to update their County Business Pattern series of publications between the economic censuses.

Table A (top section) shows part of a consistent picture which emerges from all the various sources. There was an overall decline in employment from 1989 to 1991 in the region, but the decline was not uniform across all economic sectors. The service sector had nearly level employment numbers through the period. As a result, while other sectors declined, the service sector increased its share of the total employment in the region.

Looking at enterprises with fifty or more employees (bottom section Table A), one sees the same pattern emerging. Overall, the number of large employers dropped and, as might be expected, the drop in the number of large employers is generally the greatest in those same sectors which lost the most in employment.

Massachusetts Department of Employment and Training data.

Table B**PIONEER VALLEY EMPLOYMENT** (in thousands)

<i>Sector</i>	<i>Sept-90</i>	<i>As first published</i>		<i>Sept-93</i>	<i>Revised</i>	
		<i>Sept-91</i>	<i>Sept-92</i>		<i>Sept-93</i>	<i>Sept-94</i>
Construction	8.4	6.4	5.4	5.6	7.5	7.6
Manufacturing	45.8	43.8	43.2	40.3	40.9	40.4
Transportation, Communication, Public Utilities	10.3	10.2	8.6	7.6	9.0	9.5
Retail and Wholesale Trade	53.5	50.8	46.9	47.9	55.4	55.6
Finance, Insurance, Real Estate	15.3	14.1	13.3	13.5	14.3	13.8
Services	62.6	63.8	61.3	62.7	70.3	72.3
Government and Public Administration (Local)	22.4	22.3	21.3	21.6	24.7	24.8
Sum of Listed Sectors	218.3	211.4	200.0	199.2	222.1	224.0
Total All Sectors **	223.5	225.3	213.6	211.6	240.0	241.7

** Sectors reported on rows are a subset of the total

PIONEER VALLEY PERCENT IN SECTOR OF TOTAL EMPLOYMENT

<i>Sector</i>	<i>Sept-90</i>	<i>As first published</i>		<i>Sept-93</i>	<i>Revised</i>	
		<i>Sept-91</i>	<i>Sept-92</i>		<i>Sept-93</i>	<i>Sept-94</i>
Construction	3.8%	2.8%	2.5%	2.6%	3.1%	3.1%
Manufacturing	20.5%	19.4%	20.2%	19.0%	17.0%	16.7%
Transportation, Communication, Public Utilities	4.6%	4.5%	4.0%	3.6%	3.8%	3.9%
Retail and Wholesale Trade	23.9%	22.5%	22.0%	22.6%	23.1%	23.0%
Finance, Insurance, Real Estate	6.8%	6.3%	6.2%	6.4%	6.0%	5.7%
Services	28.0%	28.3%	28.7%	29.6%	29.3%	29.9%
Government and Public Administration (Local)	10.0%	9.9%	10.0%	10.2%	10.3%	10.3%
Total % of All Employment in these sectors	97.7%	93.8%	93.6%	94.1%	92.5%	92.7%

Source: Massachusetts Department of Employment and Training (MA-DET)
Employment Trends in the Springfield Metropolitan Statistical Area (MSA)

Table B provides a different view of developments and brings the picture up to 1994. The Massachusetts Department of Employment and Training (MA-DET) uses employment reports by establishments (tax documents), to provide benchmark counts of enterprises and total employees. These reports are revised annually, generally in the first quarter of the year. For the rest of the year, applications for unemployment insurance and voluntarily submitted survey data from employers provide estimates of changes in employment by sector. MA-DET estimates for each year are re-published in subsequent years to reflect the process of "re-benchmarking" of the underlying total figures. Re-benchmarking makes comparisons from year to year using these data a somewhat tricky process.

For example, the MA-DET estimates for September 1993 as first published indicated a slight decline in overall employment from 213,600 to 211,600 when compared to the figures first published for September of 1992. The data released the next year indicate that instead of employment declining as first reported, the re-benchmarked data indicates employment rose from 213,600 to 240,000 or more than 12% between September 1992 and September 1993. It is clear that between 1991 and 1993, there was a turnaround in the employment picture, nationally and in the Pioneer Valley. The MA-DET methodology makes this moment in time difficult to pinpoint, however.

Table B reports the total employment by sector (top section) and then breaks out employment by sector as a percent of total employment (bottom section) for each time period. This break-out enables the reader to see the change in the relative size of sectors without the complexity of analyzing benchmark effects. The pattern that emerges from exami-

nation of Table B confirms the findings of Table A: employment declines across all sectors except services from 1989 to 1992 and recovery occurs in all sectors except manufacturing since 1992.

The County Business Patterns data in Table A and the MA-DET data in Table B are assembled and presented differently. MA-DET reports combine the Wholesale and Retail sectors, and do not report data for the Agricultural sector. The data in Table B cover the Springfield Metropolitan Statistical Area (MSA) rather than the whole of the Pioneer Valley. The Springfield MSA includes 88% of the population of the Pioneer Valley, but excludes Amherst and 19 other communities in the Region. These are generally the smaller communities at the edge of the central developed core of the region.

Changing patterns in number of employees per employer

Table A reveals that the decline in the number of total employees in the 1989 to 1992 period was generally less than the decline in the number of employers with fifty or more employees over the same period. This was true for most sectors - the exceptions being Transportation, Communications, Public Utilities and Wholesale Trade. It suggests the larger employers were hit hardest in the decline, and that the smaller firms were recovering more quickly from its effects.

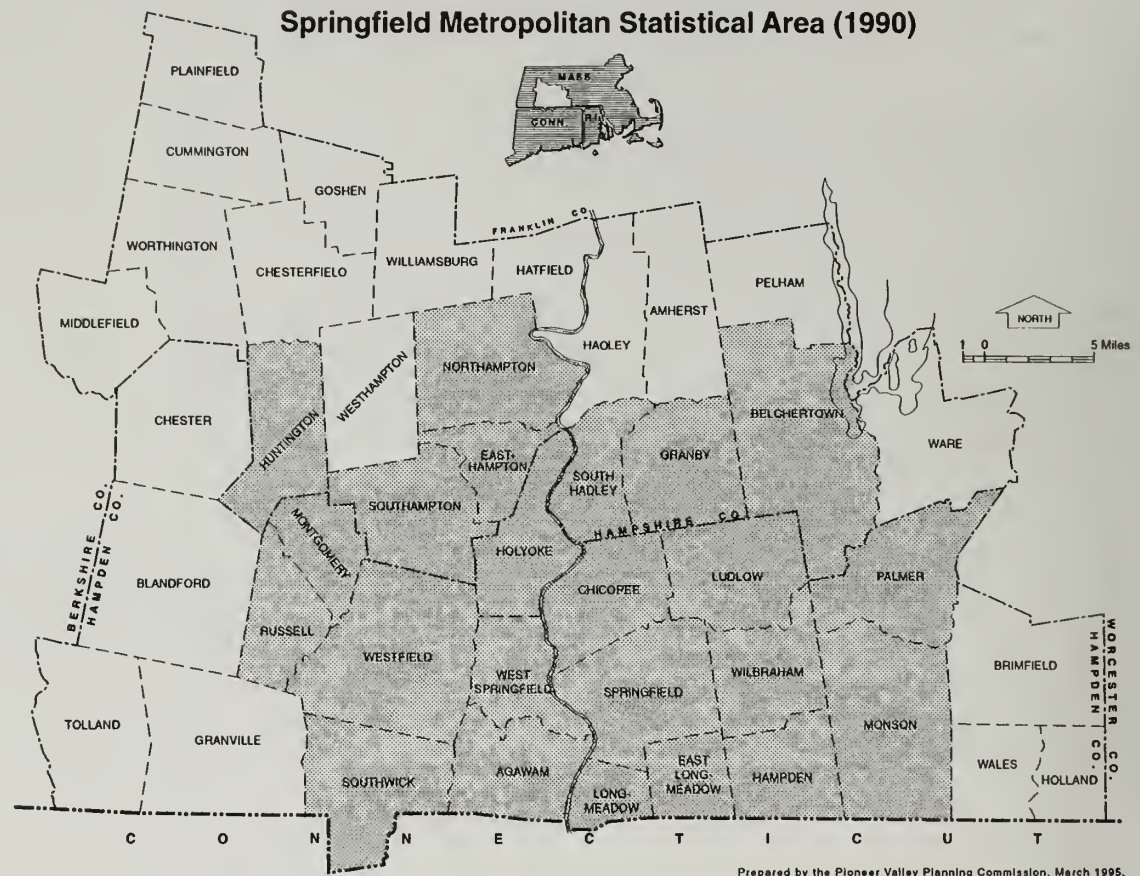


Table C

* The number of employees reported in this data is based on the payroll week which contains March 12.

In occupations which involve outdoor work, this may not be the best choice for representative week.

Table C provides a more detailed look at this process. The sectors are sorted by the percent change in total number of establishments (employers) in the period 1987 to 1992. Examination of the first two blocks of the top section reveals that in every sector except services and agriculture, the loss of employers was less than the loss in total employment. This is a roundabout way of discovering that these sectors had an across the board reduction in the average number of employees; a discovery confirmed in the bottom section of Table C which gives the change in the average number of employees for each sector.

Table C (bottom section) also includes the Median and 75th Percentile for the number of employees in each establishment. Mining and Unclassified may not be reliable data, but the rest of the sectors tell a clear story. Where there was growth in employment, the change in overall enterprise size was modest compared to the growth in total employment: it was the small and medium size firms that grew the most. In the other sectors, it is the drop in the number of employees required to get into the top 25% of employers (presented as a drop in the 75th percentile cut off) that shows that the overall decline in employment was most heavily concentrated among the larger firms.

Sector	PIONEER VALLEY - SECTOR BY PERCENT CHANGE								
	# of Establishments			Total Employment*			Average Annual Wage (\$,000's)		
	1987	1992	%Change	1987	1992	% Change	1987	1992	% Change
Unclassified Establishments	311	136	-56%	269	46	-83%	9.78	12.61	29%
Mining	17	12	-29%	188	85	-55%	32.60	30.40	-7%
Construction	1,521	1,228	-19%	9,978	6,434	-36%	20.99	25.22	20%
Wholesale Trade	901	802	-11%	11,413	8,222	-28%	21.71	28.19	30%
Manufacturing	1,077	1,027	-5%	52,252	46,948	-10%	21.81	29.41	35%
Retail Trade	3,954	3,840	-3%	52,311	47,561	-9%	9.70	11.57	19%
Finance, Insurance, and Real Estate	1,081	1,105	2%	24,065	24,215	1%	24.00	28.82	20%
Transportation and Public Utilities	421	432	3%	8,946	8,022	-10%	23.40	28.86	23%
Services	4,541	4,742	4%	67,790	76,378	13%	14.14	19.16	36%
Agricultural Services, Forestry, and Fishing	175	215	23%	756	1,090	44%	11.78	9.94	-16%
Total	13,999	13,539	-3%	227,968	219,001	-4%	16.96	21.60	27%

PIONEER VALLEY - MEDIAN AND EMPLOYEES IN 75TH PERCENTILE BY ESTABLISHMENT

Sector	Median # of Employees 75th			Percentile # of Employees			Average # of Employees		
	1987	1992	% Change	1987	1992	% Change	1987	1992	% Change
Unclassified Establishments	2.6	2.5	-4%	3.4	3.3	-3%	0.9	0.3	-13%
Mining	6.1	4.0	-34%	8.4	9.0	7%	11.1	7.1	-37%
Construction	3.4	3.1	-9%	7.3	5.6	-23%	6.6	5.2	-17%
Wholesale Trade	6.2	5.4	-13%	15.0	12.7	-15%	12.7	10.3	-18%
Manufacturing	14.2	11.3	-20%	43.4	37.5	-14%	48.5	45.7	-5%
Retail Trade	6.2	6.1	-2%	14.0	13.0	-7%	13.2	12.4	-3%
Finance, Insurance, and Real Estate	3.7	3.7	0%	8.5	8.3	-2%	22.3	21.9	-9%
Transportation and Public Utilities	6.6	5.2	-21%	17.6	15.7	-11%	21.2	18.6	-10%
Services	3.7	3.7	0%	8.6	8.6	0%	14.9	16.1	9%
Agricultural Services, Forestry, and Fishing	3.0	3.1	3%	4.0	5.9	48%	4.3	5.1	13%
							16.3	16.2	13%

Source: U.S. Census Bureau, County Business Patterns 1987, 1992
Sector change patterns sorted by change in number of establishments

Table D

PIONEER VALLEY - BREAKDOWN OF EMPLOYEE COUNT FOR TOTAL ESTABLISHMENTS

1989 Sector*	1989 Pioneer Valley		Number of Employees								
	Employees	Establishments	1-4	5-9	10-19	20-49	50-99	100-249	250-499	500-999	1000 & up
Agricultural Services, Forestry, and Fishing	948	187	132	34	11	7	2	1	-	-	-
Mining	133	14	9	3	4	2	-	-	-	-	-
Construction	10,644	1,509	954	293	152	85	16	8	1	-	-
Manufacturing	53,232	1,052	273	175	178	201	109	80	19	9	8
Transportation and Public Utilities	10,108	441	188	82	75	57	19	13	5	2	-
Wholesale Trade	11,965	889	362	199	171	120	25	10	2	-	-
Retail Trade	52,970	3,846	1,548	1,009	647	438	131	64	9	-	-
Finance, Insurance, and Real Estate	25,049	1,056	533	253	144	75	30	13	6	-	2
Services	76,367	4,524	2,536	1,010	611	301	122	93	15	10	6
Total	241,416	13,518	6,535	3,058	1,993	1,286	454	282	57	21	16

1992 Sector*	1992 Pioneer Valley		Number of Employees								
	Employees	Establishments	1-4	5-9	10-19	20-49	50-99	100-249	250-499	500-999	1000 & up
Agricultural Services, Forestry, and Fishing	1,090	215	152	37	11	11	4	-	-	-	-
Mining	85		12	6	3	2	1	-	-	-	-
Construction	6,434	1,228	895	182	86	53	8	4	-	-	-
Manufacturing	46,948	1,027	312	174	183	166	90	66	20	12	4
Transportation and Public Utilities	8,022	432	213	76	55	49	22	12	5	-	-
Wholesale Trade	8,222	802	382	178	139	73	26	4	-	-	-
Retail Trade	47,561	3,840	1,645	1,033	601	382	119	49	11	-	-
Finance, Insurance, and Real Estate	24,215	1,105	607	268	130	56	26	9	7	-	2
Services	76,378	4,742	2,663	988	551	302	113	89	23	5	8
Total	218,955	13,403	6,875	2,939	1,758	1,093	408	233	66	17	14

Source: U.S. Census Bureau, County Business Patterns 1989, 1992

Count of Employees and Establishments by Number of Employees and Economic Sector

* Unclassified Establishments have been dropped from this table.

Table D provides yet another glimpse into the process, adding detail on the distribution of employers by number of employees. The source once again is the County Business Patterns published by the Census Bureau. The table presents the count of employers by number of employees in different sectors. The data for 1987 are presented at the top of the table, and the data for 1992 are presented at

the bottom. Finally, Table E presents the change in the count of employers with fifty or more employees by sector. Within each sector, the percent of employers and employees which these larger employers represent is shown. This makes it possible to quickly see patterns in change in the degree to which the sectors are dominated by large employers.

Table E

PIONEER VALLEY COUNT AND PERCENT OF EMPLOYEES WITHIN EACH SECTOR

Sector*	1989				1992			
	Employers of 50 or more persons		Persons** employed by Employers of 50 or more		Employers of 50 or more persons		Persons** employed by Employers of 50 or more	
	Count	% of Total Employers	Count	% of total Employees	Count	% of Total Employers	Count	% of total Employees
Agricultural Services, Forestry, and Fishing	3	2%	237	25%	4	2%	220	20%
Mining	-	0%	-	0%	-	0%	-	0%
Construction	25	2%	2,516	24%	12	1%	1,056	16%
Manufacturing	225	21%	43,636	82%	192	19%	37,769	80%
Transportation and Public Utilities	39	9%	6,394	63%	39	9%	4,910	61%
Wholesale Trade	37	4%	3,927	33%	30	4%	2,312	28%
Retail Trade	204	5%	21,550	41%	179	5%	18,700	39%
Finance, Insurance, and Real Estate	51	5%	14,533	58%	44	4%	14,145	58%
Services	246	5%	46,353	61%	238	5%	47,399	62%
Total	830	6%	139,146	58%	738	6%	126,512	58%

Source: U.S. Census Bureau, County Business Patterns

Percent of Total Employers and Employees Represented by Employers with 50 or more Employees, 1989 and 1992

* Unclassified Establishments have been dropped from this table

** Exact numbers of employees by size of establishment are not provided by the data source. An estimating procedure was used to generate this table

Employers and Employment by Community

Table F

AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AND NUMBER OF EMPLOYEES BY PLACE OF EMPLOYMENT

In addition to the MA-DET data reported for the Springfield MSA described above in reference to Table B, the MA-DET also reports economic sector detail data for individual cities and towns. These reports are based on completed employer tax returns for whole years. Five months are allowed for filing these reports from the end of the calendar year, and several more months are required to process and report on the data. The result is that these data reflect conditions of the prior year when they are released to the public.

Community	Avg. Wage.	1987		1990			1993		
		Estab.	Employ.	Avg. Wage	Estab.	Employ.	Avg. Wage	Estab.	Employ.
Agawam	17,684	618	7,594	20,850	690	7,993	22,029	624	7,827
Amherst	23,129	478	10,739	26,734	531	10,879	30,571	538	10,246
Belchertown	17,422	176	2,627	19,348	218	2,784	17,677	194	1,565
Blandford	9,213	11	96	10,010	18	112	11,759	19	142
Brimfield	11,604	61	372	14,782	57	383	19,207	44	325
Chester	10,323	17	103	26,788	24	134	17,890	16	76
Chesterfield	18,731	14	110	18,674	18	105	13,825	11	79
Chicopee	18,750	983	17,944	21,704	1,077	19,019	24,788	1,008	18,835
Cummington	11,975	23	105	14,007	27	105	11,367	19	202
East Longmeadow	20,967	435	7,852	23,578	475	7,992	26,780	470	8,004
Easthampton	18,133	288	4,898	21,259	322	4,563	23,942	302	4,316
Goshen	11,570	15	84	11,897	14	81	11,372	10	58
Granby	18,661	95	607	20,022	115	726	21,059	93	676
Granville	14,193	22	168	14,917	22	157	15,724	22	141
Hadley	12,164	284	3,015	13,523	320	3,379	15,867	288	3,738
Hampden	13,772	90	703	16,484	111	742	20,142	91	541
Hatfield	19,651	82	966	22,386	90	840	27,007	88	797
Holland	15,285	15	170	15,149	18	167	15,222	19	108
Holyoke	17,641	1,119	24,945	21,612	1,142	23,954	23,647	1,069	21,424
Huntington	10,707	37	377	19,291	38	362	20,783	27	359
Longmeadow	15,860	364	3,071	19,511	284	3,019	30,372	256	2,879
Ludlow	19,190	371	4,135	22,345	423	4,296	25,896	384	5,000
Middlefield	14,534	4	7	12,266	6	17	16,092	4	11
Monson	20,664	133	1,253	19,074	138	1,227	21,815	141	1,171
Montgomery	14,645	9	78	21,022	9	56	18,765	7	49

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TABLE F CONTINUED

AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AND NUMBER OF EMPLOYEES BY PLACE OF EMPLOYMENT

Community	1987			1990			1993		
	Avg. Wage.	Estab.	Employ.	Avg. Wage	Estab.	Employ.	Avg. Wage	Estab.	Employ.
Northampton	17,786	941	18,156	20,729	989	18,030	22,245	982	17,815
Palmer	18,714	332	6,781	22,156	358	6,797	24,359	336	6,408
Pelham	9,906	19	99	16,192	25	108	19,031	21	100
Plainfield	6,964	8	26	21,103	14	48	32,607	15	45
Russell	28,701	24	637	27,219	22	661	31,976	22	574
South Hadley	21,078	241	4,980	23,955	250	5,013	25,797	259	4,364
Southampton	13,619	86	603	16,681	102	874	17,803	107	782
Southwick	14,656	179	1,767	16,765	209	1,825	19,052	190	1,864
Springfield	20,061	3,545	87,001	23,910	3,694	82,322	26,999	3,425	75,374
Tolland	9,070	5	19	10,652	4	22	13,042	6	31
Wales	11,059	16	91	12,291	18	74	11,088	15	83
Ware	16,435	222	2,247	19,397	241	2,516	23,028	225	2,409
West Springfield	19,031	958	16,596	21,324	1,093	16,593	22,529	1,013	15,124
Westfield	21,339	855	16,360	25,301	917	15,899	25,756	840	13,669
Westhampton	16,554	13	205	20,749	12	202	22,696	14	193
Wilbraham	22,808	261	3,146	22,997	296	3,271	25,116	266	3,349
Williamsburg	13,060	92	536	15,713	93	541	14,938	84	478
Worthington	10,162	29	171	13,366	37	160	15,458	36	178
Pioneer Valley									
Total	19,291	13,570	251,440	22,575	14,561	248,048	25,054	13,600	231,409

Source: MA-DET ES-202 Publication October, 1994

Table F presents the changes in average wages, number of establishments, and number of employees by community in which persons are employed. The source for this table is the MA-DET data. The totals and averages for the Pioneer Valley differ in these data from those in the Census Business Patterns data, differences arising from the compilation methods used by these sources. Overall, the picture is consistent. Table G presents these same data in descending order by change in total employment from 1987 to 1993. The communities at the top of the list led the region in job growth through the period and those at the bottom suffered the greatest job loss. But, a detailed examination of the changes between 1987 and 1990 and again between 1990 and 1993 will reveal that each community has experienced both ups and downs in employment and number of establishments through this period.

Table G

CHANGE IN EMPLOYMENT AND NUMBER OF ESTABLISHMENTS BY PLACE OF EMPLOYMENT

In Order by Total Change in Employment 1987->1993

Change 1987->1993

Change 1987->1990

Change 1990->1993

Community	Employment Count Percent		Employment Count Percent		Establishments Count Percent		Employment Count Percent		Establishments Count Percent	
Chicopee	891	5%	1,075	6%	94	10%	(184)	-1%	(69)	-6%
Ludlow	865	21%	161	4%	52	14%	704	16%	(39)	-9%
Hadley	723	24%	364	12%	36	13%	359	11%	(32)	-10%
Agawam	233	3%	399	5%	72	12%	(166)	-2%	(66)	-10%
Wilbraham	203	6%	125	4%	35	13%	78	2%	(30)	-10%
Southampton	179	30%	271	45%	16	19%	(92)	-11%	5	5%
Ware	162	7%	269	12%	19	9%	(107)	-4%	(16)	-7%
East Longmeadow	152	2%	140	2%	40	9%	12	0%	(5)	-1%
Cummington	97	92%	-	0%	4	17%	97	92%	(8)	-30%
Southwick	97	5%	58	3%	30	17%	39	2%	(19)	-9%
Granby	69	11%	119	20%	20	21%	(50)	-7%	(22)	-19%
Blandford	46	48%	16	17%	7	64%	30	27%	1	6%
Plainfield	19	73%	22	85%	6	75%	(3)	-6%	1	7%
Tolland	12	63%	3	16%	(1)	-20%	9	41%	2	50%
Worthington	7	4%	(11)	-6%	8	28%	18	11%	(1)	-3%
Middlefield	4	57%	10	143%	2	50%	(6)	-35%	(2)	-33%
Pelham	1	1%	9	9%	6	32%	(8)	-7%	(4)	-16%
Wales	(8)	-9%	(17)	-19%	2	13%	9	12%	(3)	-17%
Westhampton	(12)	-6%	(3)	-1%	(1)	-8%	(9)	-4%	2	17%
Huntington	(18)	-5%	(15)	-4%	1	3%	(3)	-1%	(11)	-29%
Goshen	(26)	-31%	(3)	-4%	(1)	-7%	(23)	-28%	(4)	-29%
Granville	(27)	-16%	(11)	-7%	-	0%	(16)	-10%	-	0%
Chester	(27)	-26%	31	30%	7	41%	(58)	-43%	(8)	-33%
Montgomery	(29)	-37%	(22)	-28%	-	0%	(7)	-13%	(2)	-22%
Chesterfield	(31)	-28%	(5)	-5%	4	29%	(26)	-25%	(7)	-39%
Brimfield	(47)	-13%	11	3%	(4)	-7%	(58)	-15%	(13)	-23%
Williamsburg	(58)	-11%	5	1%	1	1%	(63)	-12%	(9)	-10%
Holland	(62)	-36%	(3)	-2%	3	20%	(59)	-35%	1	6%
Russell	(63)	-10%	24	4%	(2)	-8%	(87)	-13%	-	0%
Monson	(82)	-7%	(26)	-2%	5	4%	(56)	-5%	3	2%

CONTINUED ON PAGE 15

TABLE G CONTINUED

CHANGE IN EMPLOYMENT AND NUMBER OF ESTABLISHMENTS BY PLACE OF EMPLOYMENT

In Order by Total Change in Employment 1987->1993

Change 1987->1993

Change 1987->1990

Change 1990->1993

Community	Employment		Employment		Establishments		Employment		Establishments	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent
Hampden	(162)	-23%	39	6%	21	23%	(201)	-27%	(20)	-18%
Hatfield	(169)	-17%	(126)	-13%	8	10%	(43)	-5%	(2)	-2%
Longmeadow	(192)	-6%	(52)	-2%	(80)	-22%	(140)	-5%	(28)	-10%
Northampton	(341)	-2%	(126)	-1%	48	5%	(215)	-1%	(7)	-1%
Palmer	(373)	-6%	16	0%	26	8%	(389)	-6%	(22)	-6%
Amherst	(493)	-5%	140	1%	53	11%	(633)	-6%	7	1%
Easthampton	(582)	-12%	(335)	-7%	34	12%	(247)	-5%	(20)	-6%
South Hadley	(616)	-12%	33	1%	9	4%	(649)	-13%	9	4%
Belchertown	(1,062)	-40%	157	6%	42	24%	(1,219)	-44%	(24)	-11%
West Springfield	(1,472)	-9%	(3)	0%	135	14%	(1,469)	-9%	(80)	-7%
Westfield	(2,691)	-16%	(461)	-3%	62	7%	(2,230)	-14%	(77)	-8%
Holyoke	(3,521)	-14%	(991)	-4%	23	2%	(2,530)	-11%	(73)	-6%
Springfield	(11,627)	-13%	(4,679)	-5%	149	4%	(6,948)	-8%	(269)	-7%
Pioneer Valley										
Total	(20,031)	-8%	(3,392)	-1%	991	7%	(16,639)	-7%	(961)	-7%

Source: MA-DET ES-202 Publication October, 1994

The MA-DET data report 13,600 enterprises in the Valley in 1993 which compares to 13,539 reported in the CBP data for 1992. Out of this total, the Inventory of Major Employers covered 738 in 1992, and covers 395 in the present release. Table H presents the number of persons employed by Major Employers by community and sector with a comparison to the total of persons employed in those same communities. Overall, 39% of persons are employed by Major Employers in the Pioneer Valley ranging from 0% to 70% among communities.

Table H

INVENTORY OF MAJOR EMPLOYERS											
Community	DET 1993 Employees	Number of Employers by Sector and Community									% of DET
		Agri	Const	Manuf	Trans	Sales*	Finan	Service	Gov't	Total	
Agawam	7,827	-	1,000	521	-	138	150	397	721	2,927	37%
Amherst	10,246	-	-	-	180	146	-	6,570	300	7,196	70%
Belchertown	1,565	-	-	-	79	-	-	-	438	517	33%
Blandford	142	-	-	-	-	-	-	-	-	-	0%
Brimfield	325	-	-	88	-	-	-	-	-	88	27%
Chester	76	-	-	-	-	-	-	-	-	-	0%
Chesterfield	79	-	-	-	-	-	-	-	-	-	0%
Chicopee	18,835	-	214	3,413	575	463	70	1,944	3,086	9,765	52%
Cummington	202	-	-	-	-	-	-	-	-	-	0%
East Longmeadow	8,004	-	-	2,946	-	-	-	135	400	3,481	43%
Easthampton	4,316	-	80	1,566	-	-	-	322	406	2,374	55%
Goshen	58	-	-	-	-	-	-	-	-	-	0%
Granby	676	-	-	-	-	-	-	-	136	136	20%
Granville	141	-	-	-	-	-	-	-	-	-	0%
Hadley	3,738	55	-	-	-	261	-	-	233	549	15%
Hampden	541	-	-	-	-	-	-	73	-	73	13%
Hatfield	797	-	-	150	-	82	-	-	105	337	42%
Holland	108	-	-	-	-	-	-	-	-	-	0%
Holyoke	21,424	-	163	3,240	368	591	304	3,436	1,794	9,896	46%
Huntington	359	-	-	-	-	-	-	160	-	160	45%
Longmeadow	2,879	-	-	-	-	-	50	280	782	1,112	39%
Ludlow	5,000	-	100	569	122	-	100	105	-	996	20%
Middlefield	11	-	-	-	-	-	-	-	-	-	0%
Monson	1,171	-	-	192	-	-	-	-	151	343	29%
Montgomery	49	-	-	-	-	-	-	-	-	-	0%
Northampton	17,815	-	-	1,127	220	220	81	4,100	977	6,725	38%
Palmer	6,408	-	60	1,075	-	-	-	1,272	336	2,743	43%
Pelham	100	-	-	-	-	-	-	-	-	-	0%
Plainfield	45	-	-	-	-	-	-	-	-	-	0%
Russell	574	-	-	85	-	-	-	-	-	85	15%
South Hadley	4,364	-	-	855	-	60	-	1,000	769	2,684	62%

CONTINUED ON PAGE 17

TABLE H CONTINUED

INVENTORY OF MAJOR EMPLOYERS

Community	DET 1993 Employees	Number of Employers by Sector and Community									
		Agri	Const	Manuf	Trans	Sales*	Finan	Service	Gov't	Total	% of DET
Southampton	782										0%
Southwick	1,864	-	-	121	-	-	-	-	350	471	25%
Springfield	75,374	80	159	6,578	4,386	1,586	4,674	9,656	161	27,280	36%
Tolland	31										0%
Wales	83										0%
Ware	2,409	-	-	365	-	-	130	220	-	715	30%
West Springfield	15,124	-	-	635	1,157	784	365	465	625	4,031	27%
Westfield	13,669	-	-	2,927	172	271	188	1,416	-	4,974	36%
Westhampton	193										0%
Wilbraham	3,349	-	-	105	-	822	-	640	99	1,666	50%
Williamsburg	478										0%
Worthington	178										0%
Pioneer Valley Total	231,409	135	1,776	26,558	7,259	5,424	6,112	32,191	11,869	91,324	39%

Source: MA-DET ES-202 Publication October 1994 and PVPC Inventory of Major Employers

MA-DET 1993 Employees by Community Compared to Employees of Major Employers by Sector 1994

* Sales sector includes Retail and Wholesale

Table 1 presents the number of Major Employers by community and sector with a comparison to the total of enterprises in these same communities.

Table 1 reveals that just under 3% of employers can claim just under 40% of employees in the Pioneer Valley. This one figure brings home the impact that these very few enterprises have on the life and economic well-being of the region.

Table 1

COMPARISON OF EMPLOYERS BY SECTOR AND COMMUNITY

Community	DET 1993 No. of Est.	Inventory of Major Employers by Sector and Community									
		Agri.	Const.	Manuf.	Trans.	Sales*	Finan.	Service	Gov't.	Total	% of DET
Agawam	624	-	1	5	-	2	1	2	1	12	1.9%
Amherst	538	-	-	-	2	1	-	7	1	11	2.0%
Belchertown	194	-	-	-	1	-	-	-	1	2	1.0%
Blanford	19	-	-	-	-	-	-	-	-	-	0.0%
Brimfield	44	-	-	1	-	-	-	-	-	1	2.3%
Chester	16	-	-	-	-	-	-	-	-	-	0.0%
Chesterfield	11	-	-	-	-	-	-	-	-	-	0.0%
Chicopee	1,008	-	2	21	7	5	1	10	2	48	4.8%
Cumington	19	-	-	-	-	-	-	-	-	-	0.0%
East Longmeadow	470	-	-	6	-	-	-	2	1	9	1.9%
Easthampton	302	1	-	6	-	-	-	2	1	10	3.3%
Goshen	10	-	-	-	-	-	-	-	-	-	0.0%
Granby	93	-	-	-	-	-	-	-	1	1	1.1%
Granville	22	-	-	-	-	-	-	-	-	-	0.0%
Hadley	288	1	-	-	-	1	-	-	1	3	1.0%
Hampden	91	-	-	-	-	-	-	-	1	-	1.1%
Hatfield	88	-	-	1	-	1	-	-	1	3	3.4%
Holland	19	-	-	-	-	-	-	-	-	-	0.0%
Holyoke	1,069	-	1	20	3	4	3	18	1	50	4.7%
Huntington	27	-	-	-	-	-	-	1	-	1	3.7%
Longmeadow	256	-	-	-	-	-	1	2	1	4	1.6%
Ludlow	384	-	1	3	1	-	1	1	-	7	1.8%
Middlefield	4	-	-	-	-	-	-	-	-	-	0.0%
Monson	141	-	-	2	-	-	-	-	1	3	2.1%
Montgomery	7	-	-	-	-	-	-	-	-	-	0.0%
Northampton	982	-	-	9	2	3	1	14	2	31	3.2%
Palmer	336	-	1	7	-	-	-	2	1	11	3.3%
Pelham	21	-	-	-	-	-	-	-	-	-	0.0%
Plainfield	15	-	-	-	-	-	-	-	-	-	0.0%
Russell	22	-	-	1	-	-	-	-	-	1	4.5%
South Hadley	259	-	-	5	-	1	-	1	1	8	3.1%

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TABLE I CONTINUED

COMPARISON OF EMPLOYERS BY SECTOR AND FOR COMMUNITY

Community	DET 1993 No. of Est.	Inventory of Major Employers by Sector and Community								Total	% of DET
		Agri.	Const.	Manuf.	Trans.	Sales*	Finan.	Service.	Gov't.		
Southampton	107	-	-	-	-	-	-	-	-	-	0.0%
Southwick	190	-	-	1	-	-	-	-	1	2	1.1%
Springfield	3,425	1	2	24	11	17	11	42	2	110	3.2%
Tolland	6	-	-	-	-	-	-	-	-	-	0.0%
Wales	15	-	-	-	-	-	-	-	-	-	0.0%
Ware	225	-	-	2	-	-	1	1	-	4	1.8%
WestSpringfield	1,013	-	-	4	4	7	2	3	1	21	2.1%
Westfield	840	-	-	20	2	4	2	7	-	35	4.2%
Westhampton	14	-	-	-	-	-	-	-	-	-	0.0%
Wilbraham	266	-	-	1	-	1	-	3	1	6	2.3%
Williamsburg	84	-	-	-	-	-	-	-	-	-	0.0%
Worthington	36	-	-	-	-	-	-	-	-	-	0.0%
PioneerValley Total	13,600	2	9	139	33	47	24	119	22	395	2.9%

Source: MA-DET ES-202 Publication) October 1994 and PVPC Inventory of Major Employers

MA-DET 1993 Employers by Community Compared to Major Employers by Sector 1994

Table J on the following page provides a summary of the changes from 1987 through 1994. It shows that similar patterns of decline followed by recovery can be seen in both the County Business Pattern and Department of Employment and Training data. It also shows (bottom section) that the patterns hold when the focus shifts from all employers by sector in the County Business Pattern data can be compared to the employers detailed in this inventory.

Table J

PIONEER VALLEY - SUMMARY OF CHANGES IN EMPLOYMENT 1987-1994

County Business Patterns
Pioneer ValleyMassachusetts Department of Employment & Training
Springfield Metropolitan Statistical Area

<i>Employees by Sector</i>	<i>March 87</i>	<i>March 89</i>	<i>March 92</i>	<i>Employees by Sector</i>	<i>Sept 90</i>	<i>Sept 92</i>	<i>Sept 93</i>	<i>Sept 94</i>
Agriculture, etc.	756	948	1,090					
Mining	188	133	85					
Construction	9,978	10,644	6,434	Construction	8,400	5,400	7,500	7,600
Manufacturing	52,252	53,232	46,948	Manufacturing	45,800	43,200	40,900	40,400
Trans. & public utilities	8,946	10,108	8,022	Trans. & public utilities	10,300	8,600	9,000	9,500
Wholesale trade	11,413	11,965	8,222	Sales, retail & wholesale	53,500	46,900	55,400	55,600
Retail trade	52,311	52,970	47,561					
Finance, ins., real estate	24,065	25,049	24,215	Finance, ins., real estate	15,300	13,300	14,300	13,800
Service	67,790	76,367	76,378	Services	62,600	61,300	70,300	72,300
Unclassified establishments	269	1,187	46	Government	22,400	21,300	24,700	24,800
<i>Total Employees</i>	<i>227,968</i>	<i>242,603</i>	<i>219,001</i>	Listed Sectors	218,300	200,000	222,100	224,000
				All Sectors	223,500	213,600	240,000	241,700

PIONEER VALLEY - SUMMARY OF CHANGES IN EMPLOYMENT 1987-1994

County Business Patterns - Pioneer Valley
All Employers

Employers of >= 50

Inventory of Major Employers

<i>Total Employers by Sector</i>	<i>March 87</i>	<i>March 89</i>	<i>March 92</i>	<i>March 89</i>	<i>March 92</i>	<i>July to January 1994</i>
Agriculture, etc.	175	187	215	3	4	Agriculture, etc. 2
Mining	17	14	12	-	-	Mining -
Construction	1,521	1,509	1,228	25	12	Construction 9
Manufacturing	1,077	1,052	1,027	225	192	Manufacturing 139
Trans. & public utilities	421	441	432	39	39	Trans. & public utilities 33
Wholesale trade	901	889	802	37	30	Sales, retail & wholesale 47
Retail trade	3,954	3,846	3,840	204	179	
Finance, ins., real estate	1,081	1,056	1,105	51	44	Finance, ins., real estate 24
Service	4,541	4,524	4,742	246	238	Service 119
Unclassified establishments	311	-	136	-	-	Gov. & local services 22
<i>Count of Employers</i>	<i>13,999</i>	<i>13,518</i>	<i>13,539</i>	<i>830</i>	<i>738</i>	<i>Inventory of Major Employers 395</i>

Source: U.S. Census, County Business Patterns 1987, 1989, 1992, MA-DET Publications, Inventory of Major Employers
Comparison of Employment and Employers by Sector and Source

SUMMARY

It is difficult to bring together the different sources of employment data to tell a story as they are tied to different methods of collecting, tabulating, and reporting data. The tale can be untangled, however, and the story is that the local economy had suffered a downturn and is beginning to recover. Further, that recovery is being led by the smaller firms. Although the major employers have slipped somewhat in their dominance of the local economy, they remain a major force. The Inventory of Major Employers presents a snapshot of these enterprises and their current condition.

Description of the Inventory of Major Employers:

The data presented in the balance of this report were largely collected by telephone interviews with a representative for each enterprise or government unit. Some written response to the questionnaire were received by fax or mail. Questions on the data collection instrument included the number of full and part time employees, daily schedules, and the nature of the work or business conducted at the location. Callbacks were required to confirm that multiple location enterprises identified in the initial round of calls were being correctly aggregated.

Firms or government units which could or would not respond to the telephone interview have been dropped from the listing which follows. Apparently, this affected only one particular important case.

Local managers of The Stop and Shop Companies, Inc. could not provide the number of employees at its many outlets in the region as it is against company policy to release this information to the public. PVPC regrets that we were unable to include this major local employer in our listing without this information.

The address of each employer was matched to the PVTa transit routes in the Valley. Enterprises located within 1/4 of mile of a bus route were labeled as being transit accessible. The headquarters was used for this purpose in cases of multiple location employers.

Tables

The 395 Major Employers in the Inventory are listed twice. The first list is alphabetical by the name of enterprise, agency, or government unit. There is only one entry on this list for each employer regardless of the number of locations or the total number of employees. For employers operating at multiple locations, the address reported is either the designated headquarters of the firm or the site where the largest number of employees work. The number of employees reported in this list is the total of employees for the employer at all sites within the Pioneer Valley.

There is a short list of 20 additional locations for employers with more than 50 full-time employees in

communities other than the community in which the headquarters (or largest number of employees) are working. For example, Big Y Foods, Inc. has 499 full-time employees in the Pioneer Valley and Springfield is reported as the community with the largest number of employees. Big Y Foods, Inc. also has 50 or more employees in East Longmeadow, Northampton, and Westfield, each of which is listed on the "Additional Locations" list.

The second long listing summarizes all 395 Major Employers by community. Each employer is listed once and is reported in the community in which either the headquarters is located, or the largest number of employees are working. Also presented are the total of employees and the percent of the total that are working in each community. A community summary is provided giving the number of major employers, the number of persons employed by the major employers and the number of major employers that are transit accessible.

The final table is summary of the economic sectors and standard industrial classification codes represented by major employers in the Pioneer Valley. The listing provides the sector, and three digit breakdown within sectors for those sectors and SIC codes represented by at least one major employer in the Pioneer Valley. If there is no major employer in a particular SIC code, the code is not present on this.

Additional Data

PVPC can supply the summary data in these lists in machine readable form on diskette. The files are typically supplied on a MS-DOS high density 3 1/2" floppy diskette in Lotus 123, dBase, or ASCII format upon request. Other file formats and media can be accommodated as special requests.

MAJOR EMPLOYERS DIRECTORY

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
A-T Surgical Mfg Co.	115 Clement St.	Holyoke	01040	532-4551	3842	4	50	N
AETNA Life Insurance Co. & Affiliates	1350 Main St.	Springfield	01103	730-6300	6311	7	60	Y
Advance Manufacturing Co., Inc.	Turnpike Industrial	Westfield	01085	568-2411	3599	4	100	N
Agri Mark, Inc.	958 Riverdale St.	West Springfield	01089	732-4169	2026	4	62	Y
Agway, Inc.	323 Lockhouse Rd.	Westfield	01085	568-9201	5191	6	60	N
Alco Equipment, Inc.	32 Century St.	Agawam	01001	789-2526	5082	6	58	N
Alcoholism & Drug Services of Western Mass., Inc.	1400 State St.	Springfield	01109	737-1141	8399	8	73	Y
All Star Dairy Foods, Inc.	456 Newton St.	South Hadley	01075	538-5240	5143	6	60	Y
American Electric Cable Co.	181 Appleton St.	Holyoke	01040	539-9893	3357	4	95	Y
American International College	1000 State St.	Springfield	01109	737-7000	8221	8	200	Y
American Saw & Manufacturing Co.	301 Chestnut St.	East Longmeadow	01028	525-3961	3425	4	606	N
American Telephone & Telegraph Co.	365 Cadwell Dr.	Springfield	01104	781-4674	4813	5	90	Y
Amherst College	201 Converse Hall	Amherst	01002	542-2372	8221	8	639	Y
Amherst Nursing Home, Inc.	150 University Dr.	Amherst	01002	256-8185	8051	8	100	Y
Amherst Post Office	10045 University Dr.	Amherst	01002	549-0523	4311	5	68	Y
Amherst-Pelham School District	170 Chestnut St.	Amherst	01002	549-3690	8211	8	509	Y
Amodio Mayflower	190 Carando Dr.	Springfield	01104	785-1968	4214	5	145	Y
Ampad Corp.	330 Whitney Ave.	Holyoke	01040	536-3511	2678	4	331	Y
Anitec Printing Plates	383 Dwight St.	Holyoke	01040	538-9624	3861	4	251	Y
Arnolds & Eddies Foods, Inc. (DBA Arnold's Meats)	307 Grattan St.	Chicopee	01020	593-5505	5142	6	60	Y
Associated Electromechanics	185 Rowland St.	Springfield	01107	781-4276	3679	4	55	Y
Association for Community Living	33 School St.	Springfield	01105	732-0531	8399	8	160	Y
Atlas Copco Industrial Compressors, Inc.	161 Lower Westfield Rd.	Holyoke	01040	536-0600	3563	4	195	Y
Autron, Inc.	5 Appleton St.	Holyoke	01040	535-4200	2679	4	70	Y
Avery-Dennison	655 Page Blvd.	Springfield	01104	539-9811	2782	4	259	Y
B & G Mechanical Contractors, Inc.	50 Payson Ave.	Easthampton	01027	527-5200	1711	3	80	Y
BFI Waste Systems	845 Burnett Rd.	Chicopee	01020	592-9411	4953	5	74	N
Bacon & Wilson R.C.	33 State St.	Springfield	01103	781-0560	8111	8	55	Y
Balise Motor Sales	1399 Riverdale Rd.	West Springfield	01089	788-4097	5511	6	342	N
Ballard International Corp.	36 Ramah Circle	Agawam	01001	786-5300	1742	3	1000	Y
Bank of Boston	1350 Main St.	Springfield	01103	445-5651	6022	7	100	Y
Bay Path Junior College	588 Longmeadow St.	Longmeadow	01106	567-0621	8222	8	80	Y
Bay State Elevator Co., Inc.	636 Center St.	Chicopee	01013	736-2701	3534	4	65	Y
Bay State Gas Co.	2025 Roosevelt Ave.	Springfield	01104	781-9200	4932	5	270	Y
BayBank	1500 Main St.	Springfield	01115	781-7575	6022	7	70	Y

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Baystate Health Systems, Inc.	780 Chestnut St.	Springfield	01107	784-0000	8062	8	3965	Y
Berkshire Electric Cable Co.	Box 306	Northampton	01053	584-3853	3496	4	120	N
Berkshire Industries, Inc.	109 Apremont Way	Westfield	01085	568-8676	3728	4	148	Y
Big Y Foods, Inc.	280 Chestnut St.	Springfield	01104	784-0600	5411	6	499	Y
Birch Manor Nursing Home, Inc.	44 New Lombard Rd.	Chicopee	01020	592-7738	8059	8	50	N
Brand-Rex, Nonotuck DIV.	Canal St.	South Hadley	01075	534-0271	3351	4	72	Y
Brightside for Families & Children	2112 Riverdale St.	West Springfield	01089	788-7366	8322	8	175	Y
Brimfield Precision, Inc.	Mill Lane Rd.	Brimfield	01010	245-7144	3599	4	88	N
Brockway Smith Co.	125 Chestnut St.	Hatfield	01038	247-9674	5031	6	82	N
Brookwood Court Nursing Home	260 Easthampton Rd.	Holyoke	01040	538-9733	8051	8	200	Y
Browning-Ferris Recycling Systems	845 Burnett Rd.	Chicopee	01020	592-9411	5093	5	70	N
Buckley Nursing Home, Inc.	282 Cabot St.	Holyoke	01040	538-7470	8051	8	52	Y
Buckley Richardson & Gelinas	1500 Main St.	Springfield	01114	781-2820	8111	8	60	Y
Buxton Company	45 Plainfield St.	Springfield	01102	734-5900	3171	4	185	Y
Caldor, Inc.	514 East Main St.	Westfield	01085	568-2446	5621	6	88	N
Canson-Talens, Inc.	21 Industrial Dr.	South Hadley	01075	538-9250	3952	4	90	Y
Carando	20 Carando Dr.	Springfield	01104	781-5620	2013	4	330	Y
Carlin Combustion Technology	70 Maple St.	East Longmeadow	01028	596-5565	3433	4	90	Y
Cascades Diamond, Inc.	Church St.	Palmer	01079	283-8301	2653	4	250	N
Cathedral High School	260 Surrey Rd.	Springfield	01118	782-5285	8211	8	110	N
Center for Human Development	332 Birnie Ave.	Springfield	01107	733-6624	8322	8	480	Y
Central Chevrolet, Inc.	675 Memorial Ave.	West Springfield	01089	781-3400	5511	6	67	Y
Charles River Hospital West	350 Memorial Dr.	Chicopee	01020	594-2211	8063	8	150	Y
Chartpak	1 River Rd.	Northampton	01053	584-5446	2782	4	86	Y
Chemi Graphic, Inc.	340 State St.	Ludlow	01056	589-0151	3479	4	55	N
Chicopee City Electric Light	725 Front St.	Chicopee	01020	598-8311	4111	5	73	Y
Chicopee Post Office	28 Main St.	Chicopee	01020	592-9451	4311	5	130	Y
Chicopee Savings Bank	70 Center St.	Chicopee	01014	594-6692	6036	7	70	Y
Chicopee Visiting Nurse Association, Inc.	105 East St.	Chicopee	01013	592-7774	8049	8	67	Y
City Stamp Works	45 Tyburski Rd.	Ludlow	01056	589-1311	3555	4	90	N
City Tire Co., Inc.	25 Avocado St.	Springfield	01104	737-1419	5014	6	67	Y
City of Chicopee	Market Square	Chicopee	01013	594-4711	9111	9	1886	Y
City of Holyoke	536 Dwight St.	Holyoke	01040	534-2166	9111	9	1794	Y
City of Northampton	210 Main St.	Northampton	01060	586-6950	9111	9	660	N
City of Springfield	36 Court St.	Springfield	01103	787-6000	9111	9	62	Y

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Clarke School for the Deaf	47 Round Hill Rd.	Northampton	01060	584-3450	8211	8	100	Y
College of Our Lady of the Elms	291 Springfield St.	Chicopee	01013	594-2761	8221	8	195	Y
Collins Electric Co., Inc.	53 Second Ave.	Chicopee	01020	592-9211	1731	3	129	N
Columbia Manufacturing Co.	1 Cycle St.	Westfield	01085	562-3664	3751	4	56	Y
Comark Communications, Inc.	104 Feeding Hills Rd.	Southwick	01077	569-5939	3661	4	121	N
Commercial Disposal Co., Inc.	115 Wayside Ave.	West Springfield	01089	737-1129	4212	5	85	Y
Commerical Distributers, Inc.	5 Broad St.	Westfield	01085	562-9691	5181	6	70	Y
Community Care Mental Health Center	273 State St.	Springfield	01109	736-3668	8399	8	123	Y
Community Enterprises, Inc.	441 Pleasant St.	Northampton	01061	584-1460	8399	8	125	Y
Con-Test, Inc.	39 Spruce St.	East Longmeadow	01028	525-1198	8748	8	55	Y
Continental Cablevision of Springfield	3303 Main St.	Springfield	01103	733-5000	4899	5	207	Y
Coopers & Lybrand Accountants	1500 Main St.	Springfield	01103	781-7200	8721	8	91	Y
Corex Products, Inc.	377 Cottage St.	Springfield	01104	781-0927	2531	4	50	Y
Costco	119 Dagget Dr.	West Springfield	01089	747-5517	5411	6	72	Y
Country Bank for Savings	75 Main St.	Ware	01082	967-6221	6036	7	130	N
County of Hampshire County	99 Main St.	Northampton	01060	584-0557	9111	9	317	Y
Cove Management, Inc.	2189 Westover Rd.	Chicopee	01020	593-1637	7359	8	69	N
Crescent Hill Nursing Center	370 Pine St.	Springfield	01105	781-5290	8051	8	150	Y
Daily Hampshire Gazette	115 Conz St.	Northampton	01060	584-5000	2711	4	137	Y
Daniel O'Connells Sons, Inc.	480 Hampden St.	Holyoke	01040	534-5667	1541	3	163	Y
DataViews Co.	47 Pleasant St.	Northampton	01060	586-4144	5045	6	60	Y
Decorated Products	214 North Elm St.	Westfield	01085	562-9671	3479	4	80	Y
Deluxe Check Printers, Inc.	150 Brookdale Dr.	Springfield	01104	737-4378	2782	4	150	Y
Dielectrics Industries, Inc.	300 Burnett Rd.	Chicopee	01020	598-8308	3089	4	160	N
Digital Equipment Corp.	1111 Southampton Rd.	Westfield	01085	572-2247	3674	4	293	Y
Dinn Brothers, Inc.	68 Winter St.	Holyoke	01040	536-3816	5947	6	85	Y
District Court of Springfield	50 State Street 1st Fl r.	Springfield	01103	781-8100	9211	9	99	Y
Div. of Community Health & Human Services	210 Elm St.	Holyoke	01040	538-9400	8399	8	90	Y
Dow Jones & Co., Inc.	200 Burnett Rd.	Chicopee	01020	592-7761	2711	4	490	N
Driver Leasing Services, Inc.	134 Main St.	West Springfield	01089	734-7371	4111	5	130	Y
E & J Distributors Inc/Trico Servicies	99 Industrial Dr.	Northampton	01060	584-3900	5194	6	70	Y
Easco Hand Tools, Inc.	116 Wason Ave.	Springfield	01107	781-5510	3423	4	312	Y
East Division Zero Corp.	288 Main St.	Monson	01057	267-5561	3466	4	95	N
East Longmeadow Nursing Home	305 Maple St.	East Longmeadow	01028	525-6361	8051	8	80	N
Eastern Container Corp.	320 Parker St.	Springfield	01129	543-2311	2653	4	157	Y

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Eastern Etching & Manufacturing Co.	Foot of Grape St.	Chicopee	01013	594-6601	3479	4	130	Y
Eastfield Mall, Inc.	1655 Boston Rd.	Springfield	01129	543-4584	6519	7	60	Y
Ebtec Corp.	120 Shoemaker Lane	Agawam	01001	786-0393	3999	4	63	N
Edaron, Inc.	100 Appleton St.	Holyoke	01040	533-7159	3944	4	126	Y
Electronic Interconnect Systems, Inc.	775 New Ludlow Rd.	South Hadley	01075	536-0152	3357	4	68	N
F A Bassette Co.	400 Cadwell Dr.	Springfield	01104	781-7140	2752	4	83	Y
F L Roberts & Co., Inc.	3300 Main St.	Springfield	01105	781-7444	5172	6	100	Y
Facemate Corp.	5 West Main St.	Chicopee	01020	594-6661	2396	4	120	Y
Fleet Bank of Massachusetts	1 Monarch Place	Springfield	01144	787-8700	6022	7	140	Y
Fleming A.M. Industries, Inc.	165 Front St.	Chicopee	01013	592-9191	2393	4	76	Y
Florence Savings Bank	85 Main St.	Northampton	01060	586-1300	6036	7	81	Y
Fontaine Bros, Inc.	66 Industry Ave.	Springfield	01104	781-2020	1542	3	84	Y
Friendly Ice Cream Corp.	1855 Boston Rd.	Wilbraham	01095	543-2400	5143	6	822	N
Friends of the Retarded, Inc./Sunshine Village	75 Litwin Ln	Chicopee	01020	592-6142	8331	8	185	N
Gateway Regional School District	Littleville Rd.	Huntington	01050	667-8711	8211	8	160	N
Geriatric Authority of Holyoke	45 Lower Westfield Rd.	Holyoke	01040	536-8110	8051	8	260	N
Goodwill Industries, Inc.	285 Dorset St.	Springfield	01108	788-6981	8331	8	66	Y
Graphics Technology International	28 Gaylord St.	South Hadley	01075	536-7800	2741	4	550	Y
Greater Media Cable	355 Front St.	Chicopee	01013	592-5171	4899	5	50	Y
Greater Springfield Senior Services	66 Industry Ave.	Springfield	01104	781-2135	8399	8	70	Y
Greif Brothers Corp.	Turnpike Ind. Park	Westfield	01085	568-1966	2655	4	53	N
Grinspoon Real Estate	380 Union St.	West Springfield	01089	737-3541	6531	7	250	Y
HBA Cast Products Co., Inc.	262 Liberty St.	Springfield	01104	736-1800	3364	4	121	Y
HBO and Co.	210 Old Farm Rd.	Amherst	01002	549-7100	4899	5	112	N
Hampden County Nursing Services	155 Chestnut St.	Springfield	01108	737-6756	8059	8	50	Y
Hampden Engineering Corp.	99 Shaker Rd.	East Longmeadow	01028	525-3981	3825	4	68	Y
Hampden Papers, Inc.	100 Water St.	Holyoke	01040	536-1000	2672	4	195	Y
Hampden Zimmerman Electric Co.	721 Worthington St.	Springfield	01105	734-6407	5063	6	58	Y
Hampshire College	893 West St.	Amherst	01002	549-4600	8221	8	284	Y
Hampshire County Action Community	56 Vernon St.	Northampton	01060	584-4577	8399	8	110	Y
Hampshire Lincoln Mercury, Inc.	280 King St.	Northampton	01060	584-6207	5511	6	90	Y
Hano Business Forms, Inc.	99 Guion St.	Springfield	01104	781-7800	2761	4	149	Y
Hanson Group Limited	State St.	Ludlow	01056	583-5011	3069	4	424	N
Harry Grodsky & Co., Inc.	33 Shaws Lane	Springfield	01104	785-1947	1711	3	75	Y
Hazen Paper Co.	Third Level Canal	Holyoke	01040	538-8204	2621	4	178	Y

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Health New England	66 Industry Ave.	Agawam	01001	787-4000	6321	7	150	Y
Heritage Hall West Nursing Home	61 Cooper St.	Agawam	01001	786-8000	8051	8	335	Y
Holiday Inn	245 Whiting Farms Rd.	Holyoke	01040	534-3311	7011	8	120	Y
Holyoke Card & Paper Co.	95 Fisk Ave.	Springfield	01107	732-2107	2671	4	80	Y
Holyoke Catholic School	91 Chestnut St.	Holyoke	01040	536-4905	8211	8	50	Y
Holyoke Community College	303 Homestead Ave.	Holyoke	01040	538-7000	8222	8	320	Y
Holyoke Gas & Electric	70 Suffolk St.	Holyoke	01040	536-9300	4939	5	135	Y
Holyoke Hospital, Inc.	575 Beech St.	Holyoke	01040	534-2500	8062	8	800	Y
Holyoke News Co., Inc.	720 Main St.	Holyoke	01040	534-4537	5994	6	54	Y
Holyoke Post Office	650 Dwight St.	Holyoke	01040	534-4577	4311	5	83	Y
Holyoke Visiting Nurse Association	317 Maple St.	Holyoke	01040	534-5691	8049	8	105	Y
Holyoke Water Power Co.	1 Canal St.	Holyoke	01040	536-5520	4941	5	150	Y
Holyoke/Chicopee Head Start, Inc.	349 High St.	Holyoke	01040	536-0363	8299	8	80	Y
Home Depot Hardware	179 Dagget Dr.	West Springfield	01089	731-9700	5251	6	120	Y
Homemaker Service of Hampshire Country	243 King St.	Northampton	01060	586-3886	8322	8	80	Y
Hoppe Tool, Inc.	107 First Ave.	Chicopee	01020	592-9213	3545	4	60	N
Houser Buick, Inc.	683 East Columbus Ave.	Springfield	01105	781-0123	5511	6	67	Y
Human Resources Unlimited	120 Maple St.	Springfield	01108	781-5359	8322	8	60	Y
IMO Industries/ Quabbin Div.	1310 Sheridan St.	Chicopee	01022	593-6461	3824	4	115	Y
Instrument Technology, Inc.	33 Airport Rd.	Westfield	01085	562-3606	3851	4	52	Y
Ivanhoe Restaurant	1422 Elm St.	West Springfield	01089	736-4881	5813	6	60	Y
J. C. Penny Co., Inc.	Holyoke Mall	Holyoke	01040	536-3963	5311	6	369	Y
J. Polep Distribution Services	705 Meadow St.	Chicopee	01020	592-4141	5199	6	160	Y
J.C. Otto Co., Inc.	341 Shaker Rd.	East Longmeadow	01028	525-4131	2752	4	52	N
JPS Electronics (Div. of J.P. Stevens)	395 Pleasant St.	Northampton	01060	586-8750	3069	4	127	Y
Jahn Foundry Corp.	115 Stevens St.	Springfield	01104	781-3220	3321	4	149	Y
James River Graphics, Holyoke Division	28 Gaylord St.	Holyoke	01040	536-7800	2672	4	548	Y
Janlynn Corp.	34 Front St.	Springfield	01151	543-3091	3999	4	110	Y
Jarvis East Division of Standex International	127 South Main St.	Palmer	01069	283-7601	3429	4	164	N
Jen Coat, Inc.	132 North Elm St.	Westfield	01085	562-2315	2614	4	170	Y
John R. Lyman Co.	60 Depot St.	Chicopee	01020	598-8344	2299	4	190	Y
Johnson Foils, Inc.	40 Progress Ave.	Springfield	01104	733-6603	3554	4	100	Y
K Mart Corp.	Route 9	Hadley	01035	586-5020	5311	6	261	Y
K-C Aviation	Elise St.	Westfield	01085	562-5866	3728	4	52	N
Kaiser Permanente	100 University Dr.	Amherst	01002	256-0151	8049	8	160	N

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Kanzaki Specialty Papers, Inc.	20 Cummings St.	Ware	01082	967-6204	2672	4	280	N
Kellogg Brush Manufacturing Co.	122 Pleasant St.	Easthampton	01027	527-2450	3991	4	276	Y
Kendall Commons	190 Kendall St.	Springfield	01104	737-4756	8051	8	167	Y
Key Program, Inc.	576 State St.	Springfield	01109	781-6485	8322	8	60	Y
Kidder Stacy Co., Inc.	270 Main St.	Agawam	01001	786-8692	3555	4	130	Y
Kimball Companies	35 Industrial Dr.	East Longmeadow	01028	525-3381	2449	4	130	N
Kleeberg Sheet Metal, Inc.	2 Westover Rd.	Ludlow	01056	589-1854	1761	3	100	N
Kollmorgan Corp.	347 King St.	Northampton	01060	586-2330	3829	4	212	Y
Kraft/S.S. Pierce	1045 Sheridan St.	Chicopee	01020	593-5571	5142	6	120	Y
Lechmere, Inc.	1550 Boston Rd.	Springfield	01129	543-5100	5311	6	82	Y
Lewis Beef Co., Inc.	134 Avocado St.	Springfield	01104	788-7311	5147	6	54	Y
Liberty Mutual Insurance Co.	175 Dwight Rd.	Longmeadow	01106	567-2000	6311	7	50	Y
Longview Fibre Co.	Union St. Ext.	West Springfield	01189	733-2211	2653	4	143	N
Loomis House, Inc.	298 Jarvis Ave.	Holyoke	01040	538-7551	8361	8	95	Y
Ludlow Corp.	2 Ludlow Park	Chicopee	01022	593-6400	2679	4	360	Y
Ludlow Hospital Society, Inc.	14 Chestnut Place	Ludlow	01056	583-8361	8062	8	105	Y
Ludlow Savings Bank	33 Center St.	Ludlow	01056	589-0111	6036	7	100	Y
MA Municipal Wholesale Electric Co.	Westover Air Indust.	Ludlow	01056	589-0141	4911	5	122	N
MML Investors Services/A Mass Mutual Company	1350 Main St.	Springfield	01103	737-8400	6211	7	66	Y
Major Wire Co., Inc.	7 Coburn St.	Chicopee	01013	536-1813	3351	4	56	Y
Mansfield Paper Co., Inc.	380 Union St.	West Springfield	01089	781-2000	5113	6	63	Y
Mary Lane Hospital	85 South St.	Ware	01082	967-6211	8062	8	220	N
Mary Lyon Nursing Home	34 Main St.	Hampden	01036	566-5511	8051	8	73	N
Mass Metropolitan Dist. Comm.	485 Ware Rd.	Belchertown	01007	323-7221	4941	5	79	N
Mass Mutual Life Insurance Co.	1295 State St.	Springfield	01109	788-8411	6311	7	3721	Y
Mass. Dept. of Public Welfare	95 Liberty St.	Springfield	01104	784-1441	8399	8	135	Y
Mass. Dept. of Social Services	1537 Main St.	Springfield	01103	781-0323	8399	8	281	Y
Massachusetts Electric Co.	548 Haydenville Rd.	Northampton	01060	586-8700	4911	5	150	Y
Mastex Industries, Inc.	Bigelow St.	Holyoke	01040	536-3614	2221	4	223	Y
McKinstry Metal Works	285 McKinstry Ave.	Chicopee	01013	592-7716	3444	4	75	Y
Medical West	444 Montgomery St.	Chicopee	01020	592-6331	8011	8	714	Y
Menard & Holmberg	765 Memorial Dr.	Chicopee	01020	593-6721	5541	6	60	Y
Merriam-Webster, Inc.	47 Federal St.	Springfield	01105	734-3134	2731	4	94	Y
Mestek, Inc.	260 North Elm St.	Westfield	01085	568-9571	3433	4	358	Y
Micro Abrasives Corp.	720 Southampton Rd.	Westfield	01085	562-3641	3291	4	52	Y

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Milton Bradley Co.	443 Shaker Rd.	East Longmeadow	01028	525-6411	3944	4	2000	N
Minnechaug Regional High School	621 Main St.	Wilbraham	01095	596-9011	8211	8	430	N
Monarch Life Insurance	1 Monarch Place	Springfield	01144	781-6964	6411	7	220	Y
Monsanto Chemical Company	730 Worcester St.	Springfield	01151	788-6911	2821	4	850	N
Monson Developmental Center	200 State Ave.	Palmer	01069	283-3411	8322	8	1022	N
Montgomery Rose Co.	350 Russell St.	Hadley	01035	584-4273	0181	1	55	Y
Mount Holyoke College	College St.	South Hadley	01075	538-2000	8221	8	1000	Y
Mount St. Vincent Home	35 Holy Family Rd.	Holyoke	01040	532-3246	8361	8	70	Y
Mount Tom Ski Area, Inc.	Mt Tom Rte 5	Holyoke	01040	536-0516	7999	8	200	N
Mutual Ford, Inc.	1535 Bay St.	Springfield	01109	788-4526	5511	6	60	Y
National Evaluation Systems, Inc.	30 Gatehouse Rd.	Amherst	01002	256-0444	7372	8	128	Y
National Felt Co.	Mechanic St.	Easthampton	01027	527-3445	2297	4	250	Y
National Metal Industries/ DIV Stanex Interna'l	203 Circuit Ave.	West Springfield	01089	785-5861	2531	4	156	N
New England Archives Center, Inc.	624 Hampden St.	Holyoke	01040	532-1465	7389	8	52	Y
New England Orthopedic Surgeons, Inc.	300 Carew St.	Springfield	01104	785-4666	8011	8	59	Y
New England School Supply	609 Silver St.	Agawam	01001	786-9800	2678	4	73	N
New England Telephone Company	365 State St.	Springfield	01105	739-9966	4813	5	900	Y
New York Life Insurance Co.	1500 Main St.	Springfield	01103	739-6931	6411	7	56	Y
Noble Hospital, Inc.	115 West Silver St.	Westfield	01085	568-2811	8062	8	385	Y
Nonotuck Manufacturing Co.	Canal St.	South Hadley	01075	534-0271	3351	4	75	Y
Northampton Center for Children & Families	78 Pomeroy Terrace	Northampton	01060	584-1310	8361	8	100	Y
Northampton Manufacturing Corp.	122 Federal St.	Northampton	01061	584-3964	3315	4	75	N
Northampton Nursing Home, Inc.	737 Bridge Rd.	Northampton	01060	586-3300	8051	8	160	Y
Northampton Post Office	37 Bridge St.	Northampton	01060	584-0960	4311	5	70	Y
Northampton State Hospital	Prince & West Streets	Northampton	01060	584-1644	8063	8	319	N
Oak Tree Packaging Corp.	206 Church St.	Palmer	01069	283-3445	2631	4	82	N
October Co., Inc.	51 Ferry St.	Easthampton	01027	527-9380	3499	4	130	Y
Old Colony Envelope Co.	94 North Elm St.	Westfield	01085	568-2431	2677	4	440	Y
Old Soldiers Home	110 Cherry St.	Holyoke	01040	532-9475	8062	8	263	Y
Old Storowton Tavern	1305 Memorial Ave.	West Springfield	01089	732-4188	5812	6	60	Y
Olympic Manufacturing Group	153 Bowles Rd.	Agawam	01001	789-0252	3999	4	175	N
Osley & Whitney, Inc.	130 Southampton Rd.	Westfield	01085	568-2401	3544	4	60	Y
Packaging Corp. of America	525 Mt Tom Rd.	Northampton	01060	584-6132	2653	4	130	N
Palmer Goodell, Insurance	2077 Roosevelt Ave.	Springfield	01103	781-5940	6411	7	72	Y
Palmer Paving Corp.	25 Blanchard St.	Palmer	01069	283-8354	1611	3	60	N

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
Parsons Paper Div NVF Corp.	84 Sargeant St.	Holyoke	01040	532-3222	2621	4	82	Y
Peoples Savings Bank	314 High St.	Holyoke	01040	538-9500	6036	7	125	Y
Perstorp Compounds, Inc.	238 Nonotuck St.	Northampton	01060	584-2472	3089	4	60	Y
Peter Pan Bus Lines, Inc.	1776 Main St.	Springfield	01103	781-2900	4131	5	239	Y
Philip Manufacturing Co., Inc.	19 Ward Ave.	Easthampton	01027	527-4444	3442	4	57	N
Pioneer Enterprises, Inc.	24 Water St.	Palmer	01069	283-8393	2711	4	150	N
Pioneer Packaging, Inc.	165 Front St.	Chicopee	01013	598-8316	3089	4	67	Y
Pioneer Valley Nursing Home	548 Elm St.	Northampton	01060	586-3150	8051	8	120	N
Pond Ekberg Co.	660 Broadway	Chicopee	01020	594-7511	2759	4	67	Y
Pratt & Austin Co., Inc.	642 South Summer St.	Holyoke	01040	532-1491	5112	6	83	Y
Pre Mat, Inc.	79 Abrams Dr.	Agawam	01001	786-8870	3545	4	80	N
Precision Products Corp.	40 Congress St.	Springfield	01104	733-7123	5983	6	60	Y
Preferred Electronics	Mainline Dr.	Westfield	01085	568-2301	3612	4	77	Y
Price Chopper Operating Co., Inc.	175 University Dr.	Amherst	01002	256-6924	5411	6	146	Y
Pro Corp.	296 Nonotuck St.	Northampton	01060	584-1780	3069	4	180	Y
Providence Hospital	1233 Main St.	Holyoke	01040	536-5111	8062	8	429	Y
Pyramid Company of Holyoke	Holyoke Mall	Holyoke	01040	536-1441	6512	7	69	N
Quabbin Industries, Inc.	2140 Westover Rd.	Chicopee	01022	593-6746	3511	4	118	Y
Quabbin Wire & Cable Co., Inc.	10 Maple St.	Ware	01082	967-6281	3357	4	85	N
Quality Hotel	1 Atwood Dr.	Northampton	01060	586-1211	7011	8	75	N
R.M. Sullivan Transportation	649 Cottage St.	Springfield	01104	739-4785	4212	5	130	Y
RPS Inc. (DBA Hampden Zimmerman Electric)	721 Worthington St.	Springfield	01105	734-6407	5063	6	58	Y
Ramada Hotel	1080 Riverdale St.	West Springfield	01089	781-8750	7011	8	110	Y
Rathbone Precision Metals, Inc.	241 Park St.	Palmer	01069	283-8961	3316	4	77	N
Resin Corporation	165 Front St.	Chicopee	01021	594-2671	3089	4	55	Y
Richco Janitor Service, Inc.	237 Memorial Dr.	Springfield	01104	781-5686	7349	8	50	Y
Ring Nursing & Rest Homes, Inc.	26 Ridgewood Place	Springfield	01105	734-1111	8059	8	150	Y
River Valley Counseling Center, Inc.	319 Beech St.	Holyoke	01040	534-3361	8322	8	140	Y
Riverdale Gardens Nursing Home	42 Prospect Ave.	West Springfield	01089	733-3151	8051	8	180	Y
Riverside Industries, Inc.	1 Cottage St.	Easthampton	01027	527-2711	8331	8	167	Y
Riverside Park Enterprises	1623 Main St.	Agawam	01001	786-9300	7999	8	62	Y
Rocky's Hardware & Home Centers, Inc.	40 Island Pond Rd.	Springfield	01118	781-1650	5251	6	58	Y
Roman Catholic Diocese Office	65 Elliot St.	Springfield	01103	732-3175	8661	8	55	Y
Rowley Memorial Animal Hospital	53 Bliss St.	Springfield	01105	785-1221	0742	1	80	Y
Royal Harvest Foods	55 Avocado St.	Springfield	01104	737-8392	5144	6	85	Y

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
Ryder Truck Rental, Inc.	220 Tapley St.	Springfield	01104	736-8361	7513	8	102	Y
Sanderson MacLeod, Inc.	199 South Main St.	Palmer	01069	283-3481	3991	4	102	N
Sarat Ford Sales, Inc.	245 Springfield St.	Agawam	01001	786-0430	5511	6	80	Y
Savage Industries, Inc.	Springdale Rd.	Westfield	01085	562-2361	3484	4	200	N
Sealed Air Corp.	2030 Lower Homestead Ave.	Holyoke	01040	534-0231	3089	4	60	Y
Serv-U-Stores	65 St James Blvd.	Springfield	01104	732-4300	5251	6	100	Y
Servicenet	17 New South St.	Northampton	01060	586-8680	8322	8	300	Y
Shawmut Bank NA	127 State St.	Springfield	01103	737-4321	6022	7	109	Y
Sheraton Tara Hotel	1 Monarch Place	Springfield	01144	781-1010	7011	8	150	Y
Shriners Hospital for Crippled Children	516 Carew St.	Springfield	01104	787-2000	8069	8	180	Y
Smith & Wesson Corp.	2100 Roosevelt Ave.	Springfield	01104	781-8300	3484	4	1400	Y
Smith College	30 Belmont Ave.	Northampton	01063	584-2700	8221	8	1089	Y
Sonoco Products Co.	2 Sargeant St.	Holyoke	01040	536-4546	2631	4	185	Y
Southworth Co.	Front St.	West Springfield	01089	732-5141	2621	4	274	Y
Spalding & Evenflo Co., Inc.	718 State St.	Springfield	01109	788-7396	8641	8	100	Y
Springfield College	263 Alden St.	Springfield	01109	788-3000	8221	8	508	Y
Springfield Community Mental Health Consortium	1618 Main St.	Springfield	01103	781-0033	8322	8	150	Y
Springfield Day Nursery Corp.	103 William St.	Springfield	01105	733-2181	8351	8	75	Y
Springfield Food Service Corp.	340 Taylor St.	Springfield	01105	733-3053	5141	6	55	Y
Springfield Jewish Community Center	1160 Dickinson St.	Springfield	01108	739-4715	8661	8	50	Y
Springfield Jewish Home for the Aged	770 Converse St.	Longmeadow	01106	567-6211	8361	8	200	Y
Springfield Library & Museums Association	220 State St.	Springfield	01103	733-4214	8412	8	120	Y
Springfield Marriot Hotel	1500 Main St.	Springfield	01105	781-7111	7011	8	160	Y
Springfield Medical Association, Inc.	2150 Main St.	Springfield	01104	739-5676	8011	8	67	Y
Springfield Newspapers	1860 Main St.	Springfield	01102	788-1000	2711	4	650	Y
Springfield Photo Mount	28 Appleton St.	Holyoke	01040	534-3371	2789	4	80	Y
Springfield Symphony Orchestra, Inc.	1391 Main St.	Springfield	01103	733-0636	7929	8	50	Y
Springfield Technical Community College	1 Armory Square	Springfield	01105	781-7822	8222	8	400	Y
Springfield Transit Management	2840 Main St.	Springfield	01107	732-2161	4173	5	220	Y
Springfield Wire, Inc.	243 Cottage St.	Springfield	01102	781-6950	3999	4	300	Y
Spruce Manor Nursing Home, Inc.	388 Central St.	Springfield	01105	734-4986	8051	8	61	Y
St Paul Fire & Marine Insurance Co.	489 Whitney Ave.	Holyoke	01040	538-9360	6331	7	110	Y
Stanhope, Inc.	116 Pleasant St.	Easthampton	01027	527-1000	3991	4	153	Y
Star Press, Inc.	12 Newton St.	Holyoke	01040	532-7091	2759	4	50	Y
State Line Potato Chip Co., Inc.	2535 Boston Rd.	Wilbraham	01095	596-8331	2099	4	105	Y

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
Storm's Forge/ DIV. INCO	160 Cottage St.	Springfield	01104	785-1801	3325	4	88	Y
Strathmore Paper Co.	39 South Broad St.	Westfield	01085	568-9111	2671	4	430	N
Student Prince Cafe	8 Fort St.	Springfield	01103	734-7475	5812	6	52	Y
Sundor Brands	106 Lonczak Dr.	Chicopee	01020	593-9991	2033	4	101	N
Sunshine Arts Studios, Inc.	45 Warwick St.	Springfield	01104	781-5500	2771	4	110	Y
Sweeney Brothers Transportation, Inc.	4050 Westover Rd.	Chicopee	01020	593-5933	4212	5	110	N
Tambrands, Inc.	Bridge & Springfield	Palmer	01080	283-3431	2676	4	250	N
Teddy Bear Pools & Spas	41 East St.	Chicopee	01020	594-2666	3949	4	100	Y
Tell Tool, Inc.	Turnpike Industrial	Westfield	01085	562-7237	3724	4	72	N
The Cooley-Dickinson Hospital	30 Locust St.	Northampton	01060	582-2000	8062	8	566	N
The Tracies Company	99 Cabot St.	Holyoke	01040	533-7141	3089	4	73	Y
Thermotech	85 Palmer Rd.	Monson	01057	267-5524	3089	4	97	N
Tighe & Bond Consulting Engineers	53 Southampton Rd.	Westfield	01085	562-1600	8711	8	140	Y
Titan Roofing, Inc.	70 Orange St.	Chicopee	01013	536-1624	1761	3	85	Y
Titeflex Corp.	603 Hendee St.	Springfield	01104	739-5631	3599	4	445	Y
Town of Agawam	36 Main St.	Agawam	01001	786-0400	9111	9	721	Y
Town of Amherst	4 Boltwood Ave.	Amherst	01002	253-2244	9111	9	300	Y
Town of Belchertown	2 Jabish St.	Belchertown	01007	323-7251	9111	9	438	N
Town of East Longmeadow	60 Center Sq	East Longmeadow	01028	525-5422	9111	9	400	Y
Town of Easthampton	43 Main St.	Easthampton	01027	527-0818	9111	9	406	Y
Town of Granby	Rte 202	Granby	01033	467-7178	9111	9	136	Y
Town of Hadley	52 Middle St.	Hadley	01035	584-1590	9111	9	233	Y
Town of Hatfield	59 Main St.	Hatfield	01038	247-9211	9111	9	105	N
Town of Longmeadow	20 William St.	Longmeadow	01106	567-1066	9111	9	782	N
Town of Monson	200 Main St.	Monson	01057	267-3777	9111	9	151	N
Town of Palmer	419 Main St.	Palmer	01069	283-7261	9111	9	336	N
Town of South Hadley	116 Main St.	South Hadley	01075	538-5023	9111	9	769	N
Town of Southwick	11 Depot St.	Southwick	01077	569-5504	9111	9	350	N
Town of West Springfield	26 Central St.	West Springfield	01089	781-7550	9111	9	625	Y
Town of Wilbraham	240 Springfield St.	Wilbraham	01095	596-8111	9111	9	99	Y
Tri-County Youth Programs, Inc.	320 Riverside Dr.	Northampton	01060	586-6210	8321	8	123	N
Tubed Products, Inc.	44 O'Neill St.	Easthampton	01027	527-1250	3089	4	700	Y
U.S. Postal Service	190 Fiberloid St.	Springfield	01152	785-6207	4311	5	2008	Y
U.S. Tsubaki, Inc.	821 Main St.	Holyoke	01040	536-1576	3568	4	285	Y
USM Texon, Inc.	1190 Huntington Rd.	Russell	01071	536-1610	2655	4	85	N

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
United Cooperative Bank	95 Elm St.	West Springfield	01089	787-1700	6036	7	115	Y
United Engineers, Inc.	150 Lower Westfield Rd	Holyoke	01040	536-5100	8711	8	110	Y
United Liquors, Inc.	1040 Sheridan St.	Chicopee	01021	593-5704	5182	6	63	Y
United Paper Box Co., Inc.	528 Water St.	Holyoke	01040	534-5284	2652	4	60	Y
United Parcel Service	120 Wayside Ave.	West Springfield	01089	781-0006	4212	5	303	Y
Universal Plastics Corp.	165 Front St.	Chicopee	01013	592-4791	3089	4	63	Y
University Products, Inc.	517 Main St.	Holyoke	01041	532-4277	2679	4	103	Y
University of Massachusetts	Massachusetts Ave.	Amherst	01002	545-0111	8221	8	4750	Y
Valley Advocate	87 School St.	Hatfield	01038	247-9301	2711	4	150	N
Valley Cinema, Inc.	20 First Ave.	Chicopee	01020	592-4136	4899	5	68	N
Valley Opportunity Council, Inc.	36 Center St.	Chicopee	01013	592-6121	8399	8	128	Y
Valley View Nursing Home	37 Feeding Hills Rd.	Westfield	01085	568-2341	8059	8	70	N
Veterans Administration Medical Center	VA Medical Center	Northampton	01060	584-4040	8062	8	833	Y
Visiting Nurse Association Corp.	570 Cottage St.	Springfield	01109	781-5070	8049	8	130	N
WGGB	1300 Liberty St.	Springfield	01104	733-4040	4832	5	77	Y
WWLP	P.O. Box 2210	Springfield	01102	786-2200	4832	5	100	N
Waldorf Corp.	77 Champion Dr.	Chicopee	01020	593-5911	2652	4	145	Y
Weiner Bob Tire Company, Inc.	1179 East Columbus Ave	Springfield	01105	736-8357	5531	6	63	Y
Western MA Electric Co.	15 Agawam Ave.	West Springfield	01089	785-5871	4911	5	639	N
Western Mass Kidney Center	2000 Main St.	Springfield	01103	739-4751	8092	8	127	Y
Western Mass. Correctional Alcohol Center	26 Howard St.	Springfield	01108	734-1050	8322	8	62	Y
Western Mass. Hospital	91 East Mountain Rd.	Westfield	01085	562-4131	8069	8	246	Y
Western New England College	1215 Wilbraham Rd.	Springfield	01119	782-3111	8221	8	436	Y
Westfield Area Mental Health	20 Broad St.	Westfield	01085	568-1421	8322	8	70	Y
Westfield Coatings Corp.	221 Union St.	Westfield	01086	562-9655	2851	4	58	N
Westfield Electroplating Co.	68 North Elm St.	Westfield	01085	568-3716	3471	4	76	Y
Westfield Gage Co., Inc.	South Broad St.	Westfield	01085	568-3344	3545	4	100	N
Westfield Gas & Electric	100 Elm St.	Westfield	01085	568-9171	4931	5	98	Y
Westfield Grinding Wheel Co.	135 Appremont Way	Westfield	01085	568-8634	5085	6	53	N
Westfield Manor Nursing Home	60 East Silver St.	Westfield	01085	562-5121	8051	8	70	Y
Westfield Post Office	8 West Silver St.	Westfield	01085	562-2221	4311	5	74	Y
Westfield Savings Bank	141 Elm St.	Westfield	01085	568-1911	6036	7	102	Y
Westfield State College	577 Western Ave.	Westfield	01085	568-3311	8211	8	435	Y
Westover Air Force Base	Westover Air Base	Chicopee	01022	593-5543	9711	9	1200	N
Westover Job Corp Center	103 Johnson Dr.	Chicopee	01022	593-5731	8331	8	186	Y

<i>Employer</i>		<i>Address</i>		<i>Phone</i>	<i>SIC</i>	<i>Sector</i>	<i>Employees</i>	<i>Transit</i>
Westvaco Envelope Division	2001 Roosevelt Ave.	Springfield	01104	736-7211	2677	4	351	Y
Wilbraham & Monson Academy	429 Main St.	Wilbraham	01095	596-6811	8211	8	110	Y
Williams Distributing Corp.	372 Pasco Rd.	Springfield	01119	783-1266	5181	6	68	N
Willimansett Nursing Home, Inc.	11 St Anthony St.	Chicopee	01013	536-2540	8051	8	200	Y
Williston Northampton School	19 Payson Ave.	Easthampton	01027	527-1520	8211	8	155	Y
Windgate at Wilbraham	9 Maple St.	Wilbraham	01095	596-2411	8051	8	100	Y
Wing Memorial Hospital	Wright St.	Palmer	01069	283-7651	8062	8	250	N
Woronoco Savings Bank	31 Court St.	Westfield	01085	568-9141	6036	7	86	Y
YMCA	275 Chestnut St.	Springfield	01104	739-6951	8641	8	58	Y

MAJOR EMPLOYERS DIRECTORY -

*Sector and SIC Industrial
Classification Index*

Sector 1**AGRICULTURE, FORESTRY, AND FISHING**

SIC		# of Employers
018	Greenhouse Products	1
074	Veterinary services, specialties	1
Total employers for Sector 1		2

Sector 3**CONSTRUCTION**

154	Nonresidential construction	2
161	Highway and street construction	1
171	Plumbing, heating, air-conditioning	2
173	Electrical work	1
174	Masonry and other stonework	1
176	Roofing, siding, and sheetmetal work	2
Total employers for Sector 3		9

Sector 4**MANUFACTURING**

SIC		# of Employers
201	Meat packing plants	1
202	Milk products	1
203	Frozen, canned, dried fruit and vegetable specialties	1
209	Food preparations	1
222	Broadwoven fabric mills, manmade	1
229	Textile goods	2
239	Fabricated textile products	2
244	Wood containers	1
253	Public building and related furniture	2
261	Pulp mills	1
262	Paper mills	3
263	Paperboard mills	2
265	Paperboard boxes and containers	8
267	Converted paper products	13
271	Newspapers	5
273	Book printing and publishing	1
274	Miscellaneous publishing	1
275	Commercial printing	4

Sector 4**MANUFACTURING Continued**

SIC		# of Employers
276	Manifold business forms	1
277	Greeting cards	1
278	Blankbooks, bookbinding and related work	4
282	Plastics, resins, organic fibers, synthetic rubber	1
285	Paints and allied products	1
306	Fabricated rubber products	3
308	Plastics products	9
317	Personal leather goods	1
329	Nonmetallic mineral products	1
331	Steel mills, steel wire, pipe, and tubes	2
332	Steel foundries	2
335	Nonferrous wiredrawing and insulating	6
336	Nonferrous foundries	1
342	Hardware manufacturing	3
343	Plumbing and heating equipment, except electric	2
344	Miscellaneous metalwork	2
346	Metal stampings and forgings	1
347	Metal coating and allied services	4
348	Ordnance and accessories	2
349	Fabricated metal products	2
351	Internal combustion engines and turbines	1
353	Industrial trucks, tractors, and construction machinery	1
354	Metalworking machinery	4
355	Special industry machinery	3
356	General industrial machinery	2
359	Industrial machinery	3
361	Switchgear and switchboard apparatus	1
366	Communications equipment	1
367	Electronic components	2
372	Aircraft parts and equipment	3
375	Motorcycles, bicycles and parts	1
382	Measuring and controlling devices	3
384	Electromedical equipment	1
385	Ophthalmic goods	1
386	Photographic equipment and supplies	1
394	Toys, sporting and athletic goods	4
395	Pens, pencils, marking devices and inked ribbon	1
399	Manufacturing industries, not elsewhere classified	7
Total employers for Sector 4		139

Sector: 5**TRANSPORTATION, COMMUNICATION, PUBLIC UTILITIES**

SIC		# of Employers
411	Local and suburban passenger transportation	2
413	Intercity and rural bus transportation	1
417	Bus terminal and service facilities	1
421	Local trucking, courier services, except by air	5
431	U.S. postal service	6
481	Telephone communication	2
483	Radio and television broadcasting stations	2
489	Communication services, not elsewhere classified	4
491	Electric services	3
493	Combination utilities, not elsewhere classified	3
494	Water supply	2
495	Sewage, refuse, and sanitary services	1
Total employers for Sector 5		32

Sector: 6**RETAIL AND WHOLESALE TRADE**

SIC		# of Employers
501	Automobiles and motor vehicle parts	1
503	Construction materials	1
504	Computers, office and professional equipment	1
506	Electrical and electronic parts and equipment	2
508	Transportation equipment and supplies	2
509	Durable goods	1
511	Industrial and personal service paper	2
514	Groceries and related products	7
517	Petroleum products	1
518	Wine and distilled beverages	3
519	Nondurable goods	3
525	Hardware stores	3
531	Department stores	3
541	Grocery stores	3
551	New and used car dealers	6
553	Auto and home supply stores	1
554	Gasoline service stations	1
562	Women's clothing stores	1
581	Eating and drinking places	3

594	Sporting goods, book, stationery, jewelry, and gift stores	1
598	Fuel dealers	1
599	Miscellaneous retail stores	1
Total employers for Sector 6		48

Sector: 7**FINANCE, INSURANCE, REAL ESTATE**

SIC		# of Employers
602	Commercial banks	4
603	Savings institutions, except federal	8
621	Security brokers and dealers	1
631	Life insurance	3
632	Hospital and medical insurance and service plans	1
633	Fire, marine, and casualty insurance	1
641	Insurance agents, brokers, and service	3
651	Real property lessors and building operators	2
653	Real estate agents and managers	1
Total employers for Sector 7		24

Sector: 8**SERVICES**

SIC		# of Employers
701	Hotels and motels	5
734	Building maintenance services	1
735	Equipment rental and leasing	1
737	Computer related services	1
738	Business services, not elsewhere classified	1
751	Car, truck and utility trailer rental	1
792	Entertainers and entertainment groups	1
799	Amusement and recreation	2
801	Offices and clinics of medical doctors	3
804	Offices of other health practitioners	4
805	Nursing and personal care services and facilities	20
806	General and specialty hospitals	14
809	Health and allied services	1
811	Legal services	2

Sector: 8**SERVICES Continued**

<i>SIC</i>		<i># of Employers</i>
821	Elementary and secondary schools	9
822	Junior colleges	12
829	Schools and educational services, not elsewhere classified	1
832	Individual and family services	12
833	Job training and related services	4
835	Child day care services	1
836	Residential care	4
839	Social services, not elsewhere classified	10
841	Museums and art galleries	1
864	Civic and social associations	2
866	Religious organizations	2
871	Engineering and surveying services	2
872	Accounting, auditing, and bookkeeping	1
874	Business consulting, not elsewhere classified	1

<i>Total employers for Sector 8</i>	<i>119</i>
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Sector: 9**GOVERNMENT AND PUBLIC ADMINISTRATION**

<i>SIC</i>		<i># of Employers</i>
911	Executive offices	20
921	Courts	1
971	National security	1

<i>Total employers for Sector 9</i>	<i>22</i>
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MAJOR EMPLOYERS DIRECTORY BY COMMUNITY

Agawam

Employer	Employees	Transit
Alco Equipment, Inc.	58	N
Ballard International Corp.	1,000	Y
Ebtac Corp.	63	N
Health New England	150	Y
Heritage Hall West Nursing Home	335	Y
Kidder Stacy Co., Inc.	130	Y
New England School Supply	73	N
Olympic Manufacturing Group	175	N
Pre Mat, Inc.	80	N
Riverside Park Enterprises	62	Y
Sarat Ford Sales, Inc.	80	Y
Town of Agawam	721	Y

Major Employers: 12 Employees: 2,927 Employers w/Public Transit: 9

Amherst

Employer	Employees	Transit
Amherst College	639	Y
Amherst Nursing Home, Inc.	100	Y
Amherst Post Office	68	Y
Amherst-Pelham School District	509	Y
HBO and Co.	112	N
Hampshire College	284	Y
Kaiser Permanente	160	N
National Evaluation Systems, Inc.	128	Y
Price Chopper Operating Co., Inc.	146	Y
Town of Amherst	300	Y
University of Massachusetts	4,750	Y

Major Employers: 11 Employees: 7,196 Employers w/Public Transit: 9

Belchertown

Employer	Employees	Transit
Mass Metropolitan Dist. Comm.	79	N
Town of Belchertown	438	N

Major Employers: 2 Employees: 517 Employers w/Public Transit: 0

Brimfield

Brimfield Precision, Inc.	88	N
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Major Employers: 1 Employees: 88 Employers w/Public Transit: 0

Chicopee

Employer	Employees	Transit
Arnolds & Eddies Foods, Inc. (DBA Arnold's Meats)	60	Y
BFI Waste Systems	74	N
Bay State Elevator Co., Inc.	65	Y
Birch Manor Nursing Home, Inc.	50	N
Browning-Ferris Recycling Systems	70	N
Charles River Hospital West	150	Y
Chicopee City Electric Light	73	Y
Chicopee Post Office	130	Y
Chicopee Savings Bank	70	Y
Chicopee Visiting Nurse Association, Inc.	67	Y
City of Chicopee	1,886	Y
College of Our Lady of the Elms	195	Y
Collins Electric Co., Inc.	129	N
Cove Management, Inc.	69	N
Dielectrics Industries, Inc.	160	N
Dow Jones & Co., Inc.	490	N
Eastern Etching & Manufacturing Co.	130	Y
Facemate Corp.	120	Y
Fleming A.M. Industries, Inc.	76	Y
Friends of the Retarded, Inc./Sunshine Village	185	N
Greater Media Cable	50	Y
Hoppe Tool, Inc.	60	N
IMO Industries/ Quabbin Div.	115	Y
J. Polep Distribution Services	160	Y
John R. Lyman Co.	190	Y
Kraft/S.S. Pierce	120	Y
Ludlow Corp.	360	Y
Major Wire Co., Inc.	56	Y
McKinstry Metal Works	75	Y
Medical West	714	Y
Menard & Holmberg	60	Y
Pioneer Packaging, Inc.	67	Y

Pond Ekberg Co.	67	Y
Quabbin Industries, Inc.	118	Y
Resin Corporation	55	Y
Spalding & Evenflo Co., Inc.	800	Y
Sundor Brands	101	N
Sweeney Brothers Transportation, Inc.	110	N
Teddy Bear Pools & Spas	100	Y
Titan Roofing, Inc.	85	Y
United Liquors, Inc.	63	Y
Universal Plastics Corp.	63	Y
Valley Cinema, Inc.	68	N
Valley Opportunity Council, Inc.	128	Y
Waldorf Corp.	145	Y
Westover Air Force Base	1,200	N
Westover Job Corp Center	186	Y
Willimansett Nursing Home, Inc.	200	Y

Major Employers: 48 Employees: 9,665 Employers w/Public Transit: 35

East Longmeadow

Employer	Employees	Transit
American Saw & Manufacturing Co.	606	N
Carlin Combustion Technology	90	Y
Con-Test, Inc.	55	Y
East Longmeadow Nursing Home	80	N
Hampden Engineering Corp.	68	Y
J.C. Otto Co., Inc.	52	N
Kimball Companies	130	N
Milton Bradley Co.	2,000	N
Town of East Longmeadow	400	Y

Major Employers: 9 Employees: 3,481 Employers w/Public Transit: 4

Easthampton

Employer	Employees	Transit
B & G Mechanical Contractors, Inc.	80	Y
Kellogg Brush Manufacturing Co.	276	Y
National Felt Co.	250	Y
October Co., Inc.	130	Y

Philip Manufacturing Co., Inc.	57	N
Riverside Industries, Inc.	167	Y
Stanhome, Inc.	153	Y
Town of Easthampton	406	Y
Tubed Products, Inc.	700	Y
Williston Northampton School	155	Y

Major Employers: 9 Employees: 3,481 Employers w/Public Transit: 4

Granby

Employer	Employees	Transit
Town of Granby	136	Y

Major Employers: 1 Employees: 136 Employers w/Public Transit: 1

Hadley

Employer	Employees	Transit
K Mart Corp.	261	Y
Montgomery Rose Co.	55	Y
Town of Hadley	233	Y

Major Employers: 3 Employees: 549 Employers w/Public Transit: 3

Hampden

Employer	Employees	Transit
Mary Lyon Nursing Home	73	N

Major Employers: 1 Employees: 73 Employers w/Public Transit: 0

Hatfield

Employer	Employees	Transit
Brockway Smith Co.	82	N
Town of Hatfield	105	N
Valley Advocate	150	N

Major Employers: 3 Employees: 337 Employers w/Public Transit: 0

Holyoke

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
A-T Surgical Mfg Co.	50	N
American Electric Cable Co.	95	Y
Ampad Corp.	331	Y
Anitec Printing Plates	251	Y
Atlas Copco Industrial Compressors, Inc.	195	Y
Autron, Inc.	70	Y
Brookwood Court Nursing Home	200	Y
Buckley Nursing Home, Inc.	52	Y
City of Holyoke	1,794	Y
Daniel O'Connells Sons, Inc.	163	Y
Dinn Brothers, Inc.	85	Y
Div. of Community Health & Human Services	90	Y
Edaron, Inc.	126	Y
Geriatric Authority of Holyoke	260	N
Hampden Papers, Inc.	195	Y
Hazen Paper Co.	178	Y
Holiday Inn	120	Y
Holyoke Catholic School	50	Y
Holyoke Community College	320	Y
Holyoke Gas & Electric	135	Y
Holyoke Hospital, Inc.	800	Y
Holyoke News Co., Inc.	54	Y
Holyoke Post Office	83	Y
Holyoke Visiting Nurse Association	105	Y
Holyoke Water Power Co.	150	Y
Holyoke/Chicopee Head Start, Inc.	80	Y
J. C. Penny Co., Inc.	369	Y
James River Graphics, Holyoke Division	548	Y
Loomis House, Inc.	95	Y
Mastex Industries, Inc.	223	Y
Mount St. Vincent Home	70	Y
Mount Tom Ski Area, Inc.	200	N
New England Archives Center, Inc.	52	Y
Old Soldiers Home	263	Y
Parsons Paper Div NVF Corp.	82	Y
Peoples Savings Bank	125	Y
Pratt & Austin Co., Inc.	83	Y
Providence Hospital	429	Y
Pyramid Company of Holyoke	69	N
River Valley Counseling Center, Inc.	140	Y

Holyoke Continued

Sealed Air Corp.	60	Y
Sonoco Products Co.	185	Y
St Paul Fire & Marine Insurance, Co.	110	Y
Star Press, Inc.	50	Y
The Tracies Company	73	Y
U.S. Tsubaki, Inc.	285	Y
United Engineers, Inc.	110	Y
United Paper Box Co., Inc.	60	Y
University Products, Inc.	103	Y

Major Employers: 50 Employees: 9,896 Employers w/Public Transit: 46

Huntington

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Gateway Regional School District	160	N

Major Employers: 1 Employees: 160 Employers w/Public Transit: 0

Longmeadow

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Bay Path Junior College	80	Y
Liberty Mutual Insurance Co.	50	Y
Springfield Jewish Home for the Aged	200	Y
Town of Longmeadow	782	N

Major Employers: 4 Employees: 1,112 Employers w/Public Transit: 3

Ludlow

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Chemi Graphic, Inc.	55	N
City Stamp Works	90	N
Hanson Group Limited	424	N
Kleeberg Sheet Metal, Inc.	100	N
Ludlow Hospital Society, Inc.	105	Y
Ludlow Savings Bank	100	Y
MA Municipal Wholesale Electric Co.	122	N

Major Employers: 7 Employees: 996 Employers w/Public Transit: 2

Monson

Employer	Employees	Transit
East Division Zero Corp.	95	N
Thermotech	97	N
Town of Monson	151	N

Major Employers: 3 Employees: 343 Employers w/Public Transit: 0

Northampton

Employer	Employees	Transit
Berkshire Electric Cable Co.	120	N
Chartpak	86	Y
City of Northampton	660	N
Clarke School for the Deaf	100	Y
Community Enterprises, Inc.	125	Y
County of Hampshire County	317	Y
Daily Hampshire Gazette	137	Y
DataViews Co.	60	Y
E & J Distributors Inc/Trico Services	70	Y
Florence Savings Bank	81	Y
Hampshire County Action	110	Y
Hampshire Lincoln Mercury, Inc.	90	Y
Homemaker Service of Hampshire County	80	Y
JPS Electronics (Div. of J.P. Stevens)	127	Y
Kollmorgan Corp.	212	Y
Massachusetts Electric Co.	150	Y
Northampton Center for Children & Families	100	Y
Northampton Manufacturing Corp.	75	N
Northampton Nursing Home, Inc.	160	Y
Northampton Post Office	70	Y
Northampton State Hospital	319	N
Packaging Corp. of America	130	N
Perstorp Compounds, Inc.	60	Y
Pioneer Valley Nursing Home	120	N
Pro Corp.	180	Y
Quality Hotel	75	N
Servicenet	300	Y
Smith College	1,089	Y
The Cooley-Dickinson Hospital	566	N

Northampton Continued

Tri-County Youth Programs, Inc.	123	N
Veterans Administration Medical Center	833	Y

Major Employers: 31 Employees: 6,752 Employers w/Public Transit: 22

Palmer

Employer	Employees	Transit
Cascades Diamond, Inc.	250	N
Jarvis East Division of Standex International	164	N
Monson Developmental Center	1,022	N
Oak Tree Packaging Corp.	82	N
Palmer Paving Corp.	60	N
Pioneer Enterprises, Inc.	150	N
Rathbone Precision Metals, Inc.	77	N
Sanderson MacLeod, Inc.	102	N
Tambrands, Inc.	250	N
Town of Palmer	336	N
Wing Memorial Hospital	250	N

Major Employers: 11 Employees: 2,743 Employers w/Public Transit: 0

Russell

Employer	Employees	Transit
USM Texon, Inc.	85	N

Major Employers: 1 Employees: 85 Employers w/Public Transit: 0

South Hadley

Employer	Employees	Transit
All Star Dairy Foods, Inc.	60	Y
Brand-Rex, Nonotuck DIV.	72	Y
Canson-Talens, Inc.	90	Y
Electronic Interconnect Systems, Inc.	68	N
Graphics Technology International	550	Y
Mount Holyoke College	1,000	Y
Nonotuck Manufacturing Co.	75	Y

South Hadley Continued

Town of South Hadley	769	N
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Major Employers: 8	Employees: 2,684	Employers w/Public Transit: 6
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Southwick

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Comark Communications, Inc.	121	N
Town of Southwick	350	N

Major Employers: 8	Employees: 2,684	Employers w/Public Transit: 6
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Springfield

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
AETNA Life Insurance Co. & Affiliates	60	Y
Alcoholism & Drug Services - of Western Mass., Inc.	73	Y
American International College	200	Y
American Telephone & Telegraph Co.	90	Y
Amodio Mayflower	145	Y
Associated Electromechanics	55	Y
Association for Community Living	160	Y
Avery-Dennison	259	Y
Bacon & Wilson R.C.	55	Y
Bank of Boston	100	Y
Bay State Gas Co.	270	Y
BayBank	70	Y
Baystate Health Systems, Inc.	3,965	Y
Big Y Foods, Inc.	499	Y
Buckley Richardson & Gelinas	60	Y
Buxton Company	185	Y
Carando	330	Y
Cathedral High School	110	N
Center for Human Development	480	Y
City Tire Co., Inc.	67	Y
City of Springfield	62	Y
Community Care Mental Health Center	123	Y
Continental Cablevision of Springfield	207	Y
Coopers & Lybrand Accountants	91	Y

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Corex Products, Inc.	50	Y
Crescent Hill Nursing Center	150	Y
Deluxe Check Printers, Inc.	150	Y
District Court of Springfield	99	Y
Easco Hand Tools, Inc.	312	Y
Eastern Container Corp.	157	Y
Eastfield Mall, Inc.	60	Y
F A Bassette Co.	83	Y
F L Roberts & Co., Inc.	100	Y
Fleet Bank of Massachusetts	140	Y
Fontaine Bros, Inc.	84	Y
Goodwill Industries	66	Y
Greater Springfield Senior Services	70	Y
HBA Cast Products Co., Inc.	121	Y
Hampden County Nursing Services	50	Y
Hampden Zimmerman Electric Co.	58	Y
Hano Business Forms, Inc.	149	Y
Harry Grodsky & Co., Inc.	75	Y
Holyoke Card & Paper Co.	80	Y
Houser Buick, Inc.	67	Y
Human Resources Unlimited	60	Y
Jahn Foundry Corp.	149	Y
Janlynn Corp.	110	Y
Johnson Foils, Inc.	100	Y
Kendall Commons	167	Y
Key Program, Inc.	60	Y
Lechmere, Inc.	82	Y
Lewis Beef Co., Inc.	54	Y
MML Investors Services/A Mass Mutual Co.	66	Y
Mass Mutual Life Insurance Co.	3,721	Y
Mass. Dept. of Public Welfare	135	Y
Mass. Dept. of Social Services	281	Y
Merriam-Webster, Inc.	94	Y
Monarch Life Insurance	220	Y
Monsanto Chemical Company	850	N
Mutual Ford, Inc.	60	Y
New England Orthopedic Surgeons, Inc.	59	Y
New England Telephone Company	900	Y
New York Life Insurance Co.	56	Y
Palmer Goodell, Insurance	72	Y
Peter Pan Bus Lines, Inc.	239	Y

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Precision Products Corp.	60	Y
R.M. Sullivan Transportation	130	Y
RPS Inc. (DBA Hampden Zimmerman Electric)	58	Y
Richco Janitor Service, Inc.	50	Y
Ring Nursing & Rest Homes, Inc.	150	Y
Rocky's Hardware & Home Centers, Inc.	58	Y
Roman Catholic Diocese Office	55	Y
Rowley Memorial Animal Hospital	80	Y
Royal Harvest Foods	85	Y
Ryder Truck Rental, Inc.	102	Y
Serv-U-Stores	100	Y
Shawmut Bank NA	109	Y
Sheraton Tara Hotel	150	Y
Shriners Hospital for Crippled Children	180	Y
Smith & Wesson Corp.	1,400	Y
Springfield Action Commission, Inc.	100	Y
Springfield College	508	Y
Springfield Community -		
Mental Health Consortium	150	Y
Springfield Day Nursery Corp.	75	Y
Springfield Food Service Corp.	55	Y
Springfield Jewish Community Center	50	Y
Springfield Library & Museums Association	120	Y
Springfield Marriot Hotel	160	Y
Springfield Medical Association, Inc.	67	Y
Springfield Newspapers	650	Y
Springfield Symphony Orchestra, Inc.	50	Y
Springfield Technical Community College	400	Y
Springfield Transit Management	220	Y
Springfield Wire, Inc.	300	Y
Spruce Manor Nursing Home, Inc.	61	Y
Storm's Forge/ DIV. INCO	88	Y
Student Prince Cafe	52	Y
Sunshine Arts Studios, Inc.	110	Y
Titeflex Corp.	445	Y
U.S. Postal Service	2,008	Y
Visiting Nurse Association Corp.	130	N
WGGB	77	Y
WWLP	100	N
Weiner Bob Tire Company, Inc.	63	Y
Western Mass Kidney Center	127	Y

Springfield Continued

Western Mass. Correctional Alcohol Center	62	Y
Western New England College	436	Y
Westvaco Envelope Division	351	Y
Williams Distributing Corp.	68	N
YMCA	58	Y

Major Employers: 110 Employees: 27,280 Employers w/Public Transit: 105

Ware

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Country Bank for Savings	130	N
Kanzaki Specialty Papers, Inc.	280	N
Mary Lane Hospital	220	N
Quabbin Wire & Cable Co., Inc.	85	N

Major Employers: 4 Employees: 715 Employers w/Public Transit: 0

West Springfield

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Agri Mark, Inc.	62	Y
Balise Motor Sales	342	N
Brightside for Families & Children	175	Y
Central Chevrolet, Inc.	67	Y
Commercial Disposal Co., Inc.	85	Y
Costco	72	Y
Driver Leasing Services, Inc.	130	Y
Grinspoon Real Estate	250	Y
Home Depot Hardware	120	Y
Ivanhoe Restaurant	60	Y
Longview Fibre Co.	143	N
Mansfield Paper Co., Inc.	63	Y
National Metal Industries		
/ DIV Stanex International	156	N
Old Storrowton Tavern	60	Y
Ramada Hotel	110	Y
Riverdale Gardens Nursing Home	180	Y
Southworth Co.	274	Y

West Springfield Continued

Town of West Springfield	625	Y
United Cooperative Bank	115	Y
United Parcel Service	303	Y
Western MA Electric Co.	639	N

Major Employers: 21 Employees: 4,031 Employers w/Public Transit: 17

Westfield

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Advance Manufacturing Co., Inc.	100	N
Agway, Inc.	60	N
Berkshire Industries, Inc.	148	Y
Caldor, Inc.	88	N
Columbia Manufacturing Co.	56	Y
Commerical Distributers, Inc.	70	Y
Decorated Products	80	Y
Digital Equipment Corp.	293	Y
Greif Brothers Corp.	53	N
Instrument Technology, Inc.	52	Y
Jen Coat, Inc.	170	Y
K-C Aviation	52	N
Mestek, Inc.	358	Y
Micro Abrasives Corp.	52	Y
Noble Hospital, Inc.	385	Y
Old Colony Envelope Co.	440	Y
Osley & Whitney, Inc.	60	Y
Preferred Electronics	77	Y
Savage Industries, Inc.	200	N
Strathmore Paper Co.	430	N
Tell Tool, Inc.	72	N
Tighe & Bond Consulting Engineers	140	Y
Valley View Nursing Home	70	N
Western Mass. Hospital	246	Y
Westfield Area Mental Health	70	Y
Westfield Coatings Corp.	58	N
Westfield Electroplating Co.	76	Y
Westfield Gage Co., Inc.	100	N
Westfield Gas & Electric	98	Y
Westfield Grinding Wheel Co.	53	N
Westfield Manor Nursing Home	70	Y

Westfield Continued

Westfield Post Office	74	Y
Westfield Savings Bank	102	Y
Westfield State College	435	Y
Woronoco Savings Bank	86	Y

Major Employers: 35 Employees: 4,974 Employers w/Public Transit: 23

Wilbraham

<i>Employer</i>	<i>Employees</i>	<i>Transit</i>
Friendly Ice Cream Corp.	822	N
Minnechaug Regional High School	430	N
State Line Potato Chip Co., Inc.	105	Y
Town of Wilbraham	99	Y
Wilbraham & Monson Academy	110	Y
Windgate at Wilbraham	100	Y

Major Employers: 6 Employees: 1,666 Employers w/Public Transit: 4

MAJOR EMPLOYERS DIRECTORY - ADDITIONAL LOCATIONS

<i>Employer</i>	<i>Community</i>	<i># of Employees</i>	<i>% of Total Employees of Employer in this Community</i>	<i>Transit</i>
Avery-Dennison	Holyoke	105	40%	Y
Balise Motor Sales	Springfield	124	36%	Y
Balise Motor Sales	Westfield	87	25%	Y
Big Y Foods, Inc.	East Longmeadow	50	10%	Y
Big Y Foods, Inc.	Northampton	50	10%	N
Big Y Foods, Inc.	Westfield	54	10%	Y
Holiday Inn	Springfield	60	50%	Y
J. C. Penny Co., Inc.	Hadley	50	13%	N
J. C. Penny Co., Inc.	Springfield	95	25%	Y
K Mart Corp.	Holyoke	50	19%	Y
Mass. Dept. of Social Services	Holyoke	53	18%	Y
Mass. Dept. of Social Services	Westfield	53	18%	Y
Medical West	Agawam	156	21%	N
Medical West	Springfield	78	10%	Y
Price Chopper Operating Co., Inc.	Northampton	69	47%	N
Shawmut Bank NA	Agawam	52	47%	N
Sonoco Products Co.	Chicopee	50	27%	N
Southworth Co.	Agawam	100	36%	Y
Stanhope, Inc.	Westfield	58	37%	Y
Strathmore Paper Co.	Russell	180	41%	N

